Do you know what lab equipment you have on-hand?

We often hear from lab leaders that they wish they had better insight into their current laboratory instrument fleet as well as what is required to meet future operational needs. This lack of knowledge can result in suboptimal lab productivity.

Starting with a strong foundation of what you have on-hand enables you to make informed, data-driven decisions on how to make the best use of your capital and operations budgets. This often includes unlocking hidden value by identifying lab assets you didn’t know you had and no longer need.

The right team to identify, count, and document your inventory

CrossLab Scientific Equipment Inventory helps you tackle the fundamentals first – accurately identifying and documenting the instruments and associated equipment in the lab. This approach leads to simple yet meaningful benefits:

- Accurate inventory list at the time of capture
- Consistent asset descriptors and other meta-data
- Optimized inventory management processes for your lab

Inventory knowledge is the basis for a comprehensive asset management program that allows you to:

- Determine the best service contract strategy
- Identify instruments to be monitored
- Employ an effective movement management process
- Optimize capital expenditure planning
- Improve asset depreciation reporting
- Manage end-of-life instruments and equipment
Put Agilent CrossLab to work for you

CrossLab is an Agilent capability that integrates services, training, columns, and supplies, along with lab-wide consulting resources, to help you get the most from your instrument and laboratory investments.

When you interact with CrossLab, you get access to a network of people who are committed to helping you be successful. Whether online, over the phone, or in person, our support teams draw upon years of experience operating instruments and supporting customers. We’ll help you directly or make the right connections to get you the information you need.

Learn more about CrossLab at www.agilent.com/chem/asset-management-programs

We are here to help you succeed

Enterprise Services
Agilent CrossLab Enterprise Services advanced operations across the entire lab, regardless of supplier or manufacturer. Our comprehensive set of enterprise capabilities—asset management, compliance assurance, operational expertise, and digital lab—are designed to meet the challenges of today’s complex laboratory while achieving the highest levels of operational efficiency.

Technology Refresh Services
Your laboratory’s efficiency can be a competitive advantage, and new technologies are available to boost productivity in virtually all aspects of your lab operations. Technology refresh services include proactive asset management to help you plan for improvements. CrossLab makes the transition to new technology easier with software integration, old instrument buybacks, alternative financing, and more.

Agilent Financial Solutions
Agilent Financial Solutions helps you acquire the latest innovations through flexible installment plans, without a large down payment—so you can preserve your capital budget for other business needs. Choose from pay-to-use and pay-to-own options, or trade-in your old instruments for credit. We also offer bundled plans that give you one simple payment and PO to track. And as always, every instrument comes with the Agilent 12-month warranty.

Relocation Services
Call Agilent when you are planning a move. Agilent CrossLab can move an instrument across the lab, or an entire lab across the world. We have dedicated relocation project managers to help you complete your move as seamlessly as possible, minimizing work disruption and unplanned expenses.

Learn more about CrossLab at www.agilent.com/chem/asset-management-programs

DE.3875462963

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© Agilent Technologies, Inc. 2020
Published in the USA, November 04, 2020
5994-1916EN