# Unlock the Value of Your Older or Unused Instruments



## Helping you access the instrumentation and software you need

Your lab's efficiency can be a competitive advantage, and new technologies are available to boost productivity in virtually all aspects of your lab operations. Keeping your lab operating at the highest operational efficiency starts with accessing the latest technologies.

You may have recently completed an inventory or reorganized your lab and realized that you have several instruments that you no longer use or need. Have you considered that our Trade-in Program can help you turn those items into money that can further advance your lab operations?

#### Trade-in Agilent equipment and save on new

Trade-in your older chromatography, mass spec, and spectroscopy instruments and apply your trade-in credit towards new instrumentation and software.

#### Sell your used Agilent instruments!

Turn your aging and unused instrumentation into cash for future purchases.

#### Eligible Agilent instruments include

- HPLC and LC-MS system
- GC and GC-MS systems
- ICP-OES and ICP-MS systems
- Other select Agilent platforms
- Please contact us and submit your inventory for evaluation, visit www.agilent.com/chem/buyback

#### Agilent recycling programs

For instruments not eligible for our Buy-Back program, we can help you responsibly dispose of those items.

# A Simple and Flexible Process



Agilent will provide packaging



De-installation performed by Agilent



Customer Guided Scheduling



Collection arranged by Agilent



No hidden costs, customs tax and shipping

## Not yet ready to trade-in or sell?

Our CrossLab services and expert knowledge help you optimize the use of your instrumentation and manage your complete fleet —see overleaf.





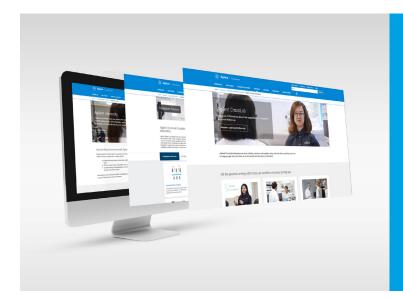
#### Keep sustainability in mind

Being an environmentally conscious supplier is a core belief for Agilent. The Agilent Instrument Trade-in and Buyback program is just one of the many ways Agilent provides product sustainability and recycling options to customers with green initiatives. Help us keep useful equipment out of landfills and contribute to a sustainable instrument life cycle.

Agilent has been Ranked No. 1 Most Sustainable Company by Barron's as it conducted an assessment of ESG factors that are key to long-term value creation, and set reduction targets for water use, waste generation, and greenhouse-gas emissions. Know more.



## Put Agilent CrossLab to Work for You



Agilent CrossLab integrates a variety of capabilities to support your efforts to access the latest technologies for your lab. In addition to unlocking the value associated with older instruments, CrossLab resources can help your lab integrate new technology more quickly with training, software integration, and applications support as well as columns, supplies and lab-wide maintenance.

The CrossLab brand is part of Agilent's commitment to making your entire lab successful. Through CrossLab, Agilent strives to deliver insight into every interaction to produce important outcomes such as process simplification, higher productivity, and lab efficiency.



### **Enterprise services**

Partnerships with organizations to drive simplification, optimization, and transformation of lab operations. Agilent CrossLab Enterprise Services offer over 40 years of experience in day-to-day lab operation management. We help companies understand the operations challenges in their lab and highlight industry best practices to drive success.



# Compliance qualification services

To help laboratories operating in regulated environments, Agilent CrossLab has developed an automated compliance solution designed to support the end-to-end Analytical Instrument Qualification (AIQ) process. The Automated Compliance Engine (ACE) is an electronic, audit-ready qualification solution that addresses data integrity and intended use requirements.



# Technology refresh services

Supporting and partnering with scientists and researchers at your site, or virtually, to consult on new or existing Agilent solutions. We manage the transfer of methods and data to your new platform to maintain the performance and integrity of your workflow. Our global team of experts harness their vast knowledge of Agilent products, method development, and market-specific applications to overcome workflow problems and reduce the time it takes to reach productivity. Ultimately, Agilent CrossLab will design optimized outcomes to address your method and application goals.



# Call Agilent when you are planning a move

Agilent CrossLab can move an instrument across the hall, or an entire lab across the world. We have dedicated relocation project managers to help you complete your move as seamlessly as possible, minimizing work disruption and unplanned expenses.

Learn more about CrossLab at www.agilent.com/crosslab/contactus

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This information is subject to change without notice.

© Agilent Technologies, Inc. 2020 Published in the USA, July 18, 2020 5994-2180EN

