Help Your Lab Get What It Needs, While Keeping Your Budget Under Control

Shrinking capital budgets make it difficult to keep pace with evolving technology and regulatory requirements. So what can you do?

Let Agilent design a payment plan that conserves your cash while giving your lab a technological advantage.

Contact your Agilent representative to get your customized proposal.

Get fast, flexible financing through Agilent

Benefits of our lease and financing program over a cash purchase:

- Shifts your spend from CapEx to OpEx
- Optimizes cash flow
- Preserves bank lines of credit for other critical business needs
- Offers potential tax benefits^*
- Lets you adjust payments to accommodate your budget - ability for deferred, step-up, step-down, or seasonal payments
- Provides flexibility to upgrade, purchase, or renew at the end of term using the pay-for-use option
- Offers bundling options - systems, software, services, and supplies - into a single, predictable monthly payment

Payment options

<table>
<thead>
<tr>
<th></th>
<th>Pay-for-use</th>
<th>Lease-to-own</th>
</tr>
</thead>
<tbody>
<tr>
<td>Choose this option for</td>
<td>Lowest monthly payment</td>
<td>Instrument ownership</td>
</tr>
<tr>
<td></td>
<td>Tech refresh plan</td>
<td>Long-term investment</td>
</tr>
<tr>
<td>Estimated monthly payment for $100,000 instrument*</td>
<td>3 years: $2,449</td>
<td>3 years: $3,112</td>
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<tr>
<td></td>
<td>5 years: $1,756</td>
<td>5 years: $1,982</td>
</tr>
</tbody>
</table>

* Information and examples are made available to you as self-help tools for your independent use and are not intended to provide financing advice. We cannot and do not guarantee their applicability or accuracy in regard to your individual circumstances. All examples are hypothetical and are for illustrative purposes. We encourage you to seek personalized advice from qualified professionals regarding all financing issues. Taxes not included.

* Consult your tax advisor. Agilent Technologies does not offer legal, tax, or accounting advice.

www.agilent.com/chem/financing

This information is subject to change without notice.

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