

# You can't afford to be without Agilent service coverage for your GC.



Take advantage of solutions that help you control costs, protect your investment and optimize lab productivity.

## Control costs.

**Save up to 50% (and possibly even more) with an Agilent Advantage service plan for your GC system.**

Instrument downtime is expensive. Should your GC system require service, your budget is exposed to pricey time-and-materials (T&M) service, and you face the cost of lost productivity. To control the expense of instrument ownership, Agilent offers a variety of service plans that keep your system up and running while you:

- **Save with a fixed price**, no matter how many service calls or repair parts are required
- **Reduce costly instrument downtime** with preferred response that gives you priority over T&M calls
- **Right-size your coverage** by tracking instrument usage with Remove Advisor and selecting the optimal level of service for each system in your lab



Our measure is your success.

products | applications | software | **services**

## Compare the costs to see how much an Agilent Service Agreement can save you.

The chart below shows the price of a T&M service visit for just one repair versus the list price of an Agilent Advantage Silver Service Agreement. If you need service more than once, your savings increase greatly.

### 6890 GC Service Visit Example: EPC/Capillary Manifold Replacement

	Cost (USD)	Savings (%)
One on-site repair call (including parts, labor and travel)	\$4,519	
One planned maintenance (including parts, labor and travel)	\$924	
<b>TOTAL T&amp;M COST</b>	<b>\$5,443</b>	
<b>Agilent Advantage Silver (6890 GC)</b>	<b>\$2,712</b>	
<b>YOU SAVE</b>	<b>\$2,713</b>	<b>50%</b>
Add one Operational Qualification (6890 GC)	\$3,060	
<b>TOTAL T&amp;M COST</b>	<b>\$8,503</b>	
<b>Agilent Advantage Silver w/ Operational Qualification (6890 GC)</b>	<b>\$5,232</b>	
<b>YOU SAVE</b>	<b>\$3,271</b>	<b>38%</b>



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## Protect your instrument investment.

You depend on your instruments. As a critical part of your laboratory workflows, your Agilent GC system must be kept in top condition to deliver sensitive and reliable analyses, today and in the years to come. When you choose Agilent Advantage service coverage, including preventive maintenance, you'll gain unmatched confidence in your analytical results while you also:

- **Reduce instrument failures** by up to 25%, by finding and resolving problems that could impact system performance before they occur
- **Prevent performance degradation** by periodically replacing wear-and-tear items and tuning your system for consistent, reliable results
- **Stay compliant with industry regulations** with regular service designed to keep systems operating to specifications
- **Extend the life of your system** with scheduled maintenance provided by factory-trained professionals who use only genuine Agilent procedures and parts

## Optimize your productivity.

Your productivity depends on workflow efficiency. Assuring the highest return from each of your analytical instruments is vital to increase lab throughput and meet productivity targets. When you choose Agilent Advantage coverage for your GC, you'll have access to Remote Advisor, our premier remote monitoring and diagnostics technology. This will enable you to:

- **Accelerate troubleshooting and problem resolution** with proactive support and advanced remote diagnostics
- **Prevent instrument downtime** with e-mail or text alerts that notify you when your system needs attention – even before problems occur
- **Unlock the full potential of your Agilent systems** with on-demand usage reports that help you optimize equipment use and lab throughput

## To request your quote,

contact your Agilent Service Specialist or visit us at [www.agilent.com/chem/advantage](http://www.agilent.com/chem/advantage)

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## Enjoy the Agilent advantage.

Agilent Advantage Service Agreements cover far more than just repair. Each plan provides peace of mind beyond break/fix solutions with a range of valuable features:

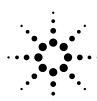
- Agilent-certified service professionals who deliver expert service and boast a 98% satisfaction rating
- Agilent Service Guarantee for total peace of mind: When covered by an agreement, if we can't repair your instrument, we'll replace it
- Remote Advisor for advanced troubleshooting, notifications and reporting that helps you optimize equipment use and lab productivity
- #1-ranked compliance services for instrument qualification that virtually eliminate your compliance risk
- Guaranteed Pass OQ included with the Advantage Silver and Gold plans for confidence in the success of your qualification



## Choose your level of protection.

To offer you the best protection for your instrument at the best price, we offer a portfolio of service plans – Gold, Silver and Bronze Agilent Advantage Service Agreements plus the Agilent Repair Service.

Compare the unique benefits of our plans at [www.agilent.com/chem/advantage](http://www.agilent.com/chem/advantage), or contact us to discuss the plan that's right for you.



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