



Agenda

Tuesday, December 04th, 2012

Mercure Hotel Bristol Stuttgart Sindelfingen, Wilhelm-Haspel Str. 101,
71065 Sindelfingen Germany

08:30 – 09:00

Registration and coffee

09:00 – 09:05

Introduction and Welcome –

Bruno Sachs - Business Team Manager SSD DACH

09:05 – 09:15

Agilent Service and Support Organization

Armin Jehle - Service Delivery Manager Germany Southwest

09:15 – 09:45

Asset Management: Industry trends to improve the productivity of your laboratory

Matthias Schickle - Lab Productivity Specialist

09:45 – 10:30

The Agilent Difference, Confidence in the Details – Innovation, Quality & Service

Martin Ernst - CSD - Key Account Manager Chemistries and Supplies

10:30 – 11:00

Your Laboratory spend: How to improve services quality, efficiency & productivity

Matthias Schickle - Lab Productivity Specialist

11:00 – 11:20

Coffee break

11:20 – 11:50

Optimization of the Asset Life Cycle of your laboratory Equipment

Bruno Sachs - Business Team Manager SSD DACH

11:50 – 12:30

Streamline the Workday of Your Lab

Martin Ernst - CSD - Key Account Manager Chemistries and Supplies

12:30 – 13:00

Prepare your Laboratory for a Regulatory Audit and Compliance Risk Management

Paul Smith - EMEA compliance manager

13:00

Closing comments and lunch



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