

Examine. Collaborate. Elevate.

Agilent CrossLab Operational
Excellence Consulting



Significantly improve your operational, financial, and customer outcomes

Laboratory productivity suffers when scientists spend too much time focusing on issues other than science. These can include completing paperwork, waiting for results, maintaining instruments, and other tasks that do not contribute to your scientific or business success.

You can recoup this time and money by making your workflow more streamlined, your systems more reliable, and your processes more efficient with help from Agilent CrossLab Operational Excellence Consulting.

Identify—and correct—issues that impede performance and hurt your bottom line

Operational Excellence Consulting takes proven Lean Six Sigma methodologies directly to you—so you can optimize your operations and sharpen your competitive edge.

Our experienced consultants work with you to identify problem areas across lab workflows, instrumentation, automation, maintenance, staffing, lab IT, and informatics. We can help you:

- **Lower costs:** Eliminate the need for large inventories, increase throughput, and shorten cycle time
- **Eliminate errors:** Improve process reliability and minimize variation
- **Maximize uptime:** Extend the life of your capital assets and expand your capacity for projects
- **Drive innovation:** Improve equipment utilization, build teamwork, and foster operational flexibility

Agilent
CrossLab

From Insight to Outcome



Leverage Agilent insights, resources, and external partnerships to:

- Solve complex business problems
- Make the most of existing assets
- Keep your lab running reliably and efficiently
- Co-create better outcomes

Learn more:

1-800-227-9770 (USA and Canada)
302-636-8201 (Direct)
LSSConsulting.ACG@agilent.com



The Agilent difference: A collaborative approach

Diverse industries use Lean Manufacturing and Six Sigma to reduce waste, eliminate errors, create operational flexibility, and fulfill expectations. Agilent doesn't stop there. Instead, our goal is to become your partner and collaborator with:

- Unmatched knowledge of instruments and their capabilities
- A diagnostic assessment of your operations
- Recommended process improvements to ensure your continued success

Simply put, our focus is on helping your organization spend more of its time, money, and resources on achieving scientific and business goals.

How we help—Stories from the lab

Story #10 Investigative reporting

Extended expertise helps boost one lab's efficiency. Get the full story at www.agilent.com/chem/story10

Story #16 Special ops

A team effort improves lab metrics and creates lab efficiencies. Get the full story at www.agilent.com/chem/story16

Story #47 Creating high value

A big lab gets help with instrument calibration. Get the full story at www.agilent.com/chem/story47

Schedule your complimentary consultation:

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Elevate your scientific and business results: Five steps of engagement

1. Understand your needs

- What are your challenges/constraints?

2. Perform onsite assessment

- 1 to 5 days
- Highlight opportunities

3. Propose improvements

- Agilent-delivered improvements
- Improvements you can make without help from Agilent

4. Execute project

We provide leadership and/or employee coaching using:

- Value Stream Assessments
- Six Sigma DMAIC
- Design for Six Sigma
- Lean Manufacturing Tools
- Program and Project Management
- Theory of Constraints

5. Validate/sustain outcomes (including compliance)

- Ensure that the results you achieve will endure