

# CrossLab Connect Success Stories

## Reducing Costs



*"CrossLab Connect helped BioChemie reduce costs and spend wisely."*

- Roberto Riccio, BioChemie Operations Manager

## BioChemie: building a data-driven tech refresh program

BioChemie was performing time-consuming manual analysis to determine instrument risk assessments in order to adjust laboratory fleet composition and reduce cost.



*"CrossLab Connect allows me to prepare a technological refresh plan based on real and updated data."*

- Roberto Riccio, BioChemie Operations Manager

## Applying CrossLab Connect



### Optimized spend with data-driven decisions

BioChemie used Asset Monitoring data to focus capital investment and service spend on its most critical instruments.

*"CrossLab Connect Asset Monitoring tracks which instruments are being used and when."*

- Roberto Riccio, BioChemie Operations Manager



### Better asset utilization

With Asset Lifecycle Analytics, BioChemie discovered and replaced underperforming instruments.

*"CrossLab Connect Asset Lifecycle Analytics helped BioChemie compare utilization data to repair and downtime metrics, identifying troubled assets."*

- Roberto Riccio, BioChemie Operations Manager

## Make better use of their budget

CrossLab Connect's Asset Lifecycle Analytics allowed BioChemie to easily manage fleet composition and determine future technology refresh.



## Connecting analytics to action

CrossLab Connect provides improved insights into your instrument fleet and enables data-driven decisions about how to use your capital and operations budgets.



## Agilent CrossLab Connect solutions

Empower your lab to reduce cost, elevate productivity, mitigate risk, and improve sustainability.

Learn more: [www.agilent.com/chem/clc](http://www.agilent.com/chem/clc)