

# The Reliable, Sustainable Alternative for Your Lab

Agilent Certified Pre-Owned Instruments





## Partnering for Sustainability and Business Success

Sustainable thinking is transforming the way that labs approach processes and purchasing decisions. According to a 2018 Agilent survey of lab managers worldwide, 85% of labs have sustainability goals in place. However, it can be a challenge for labs to lower their environmental impact while continuing to optimize workflows and control costs.

At Agilent, we believe that efficiency, productivity, and sustainability are interlinked.

Working toward sustainability is an integral part of how we conduct business and respond to our customers' challenges. In fact, Agilent has been ranked as the *Number One Most Sustainable Company* by Barron's, based on factors like water use, waste generation, and greenhouse gas emissions.

Partnering with Agilent can help your lab achieve its sustainability goals, too. Agilent Certified Pre-Owned Instruments are one of the many ways that Agilent provides sustainability and recycling options to customers with green initiatives. What's more, you can expect our certified pre-owned instruments to perform like new—because they do.

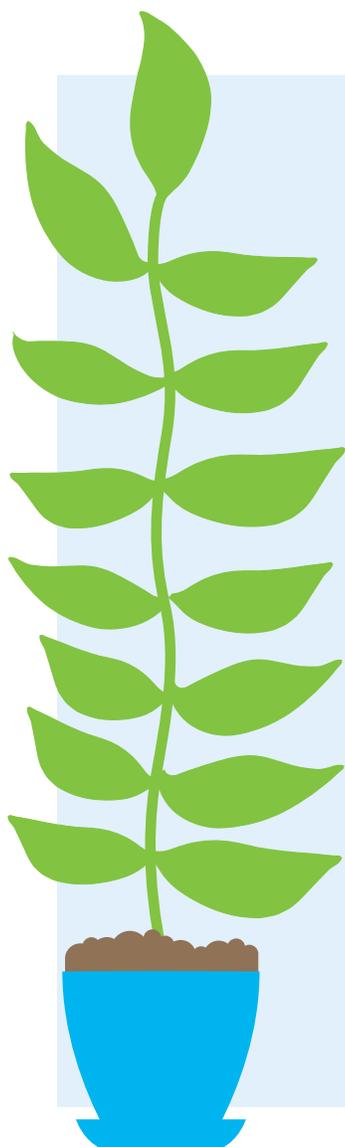
Environment+Energy Leader awarded the Agilent Certified Pre-Owned Instrument program its 2022 Top Project award for waste reduction.

## Why Take Risks with Third-Party Resellers?

### Buy directly from the experts and never compromise on quality

With their superior performance, ruggedness, and reliability, Agilent instruments have a well-deserved reputation as the best in the industry. No wonder our certified pre-owned instruments are the top choice for anyone looking for high-performance analytical equipment on a budget.

Plus, every certified pre-owned instrument is backed by the same installation, support services, and 12-month warranty as our new instruments.



### The trusted and sustainable alternative for your lab: Agilent Certified Pre-Owned Instruments

- Support green initiatives by giving renewed life to existing equipment
- Include professional installation and training by Agilent-certified service experts
- Offer the widest instrument portfolio available today
- Guarantee performance to the same specifications as a new instrument
- Are backed by the same 12-month warranty as a new instrument
- Replace all wearable components with only genuine Agilent parts
- Ship with all new accessories, consumables, and software

**Download our infographic to learn more:**  
[www.agilent.com/chem/cpo-green-info](http://www.agilent.com/chem/cpo-green-info)

## Exceptional value, risk-free performance

Every Agilent Certified Pre-Owned Instrument is hand-selected for restoration to as-new condition. Our technicians ensure that instruments meet the same specifications as new—with the proven performance, reliability, and robustness you expect from Agilent products.

The comprehensive Agilent refurbishment process includes:

- Updated covers that look like the latest generation of instruments
- Replacement of all damaged or wearable parts—including pistons, seals, lamps, and liners—with genuine Agilent CrossLab parts
- All performance and reliability upgrades as specified by Agilent service notes
- The latest compatible firmware and software upgrades
- A final, multipoint quality checklist

### We only use CrossLab parts and supplies to refurbish Agilent instruments

When it comes to minimizing downtime—and maximizing confidence in your results—nothing beats an original. Only genuine Agilent CrossLab columns, parts, and supplies are precision-engineered to deliver added functionality, productivity, and performance for your instruments.



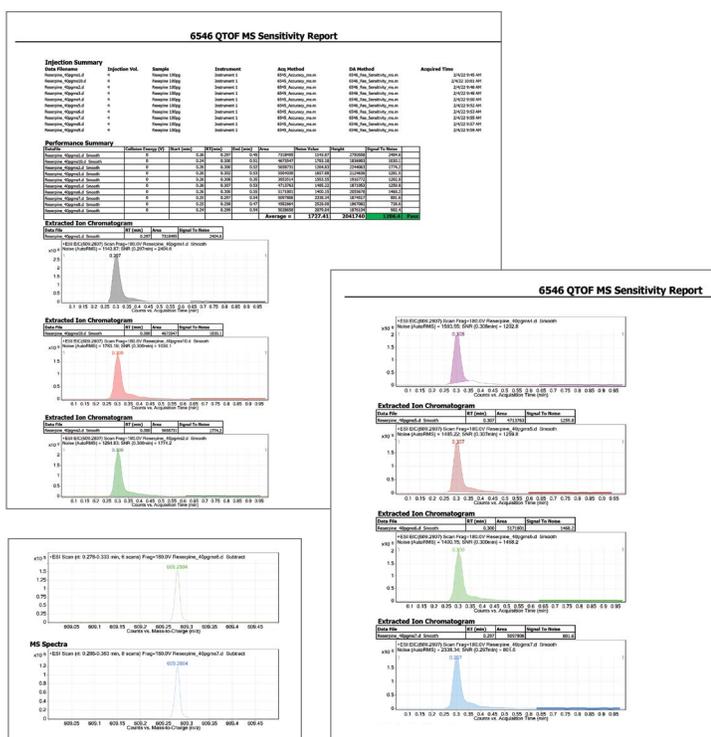
## Move from installation to results quickly

Whether you are teaching the next generation of scientists, making a life-changing discovery, or running routine analyses, you need your instrument to work for you.

At Agilent, we care about your success.

We deliver the resources you need to get up and running quickly, just as though you had purchased a brand new instrument. That's why all Agilent Certified Pre-Owned Instruments are provided with:

- All calibration certificates and factory checkout data
- The same start-up tools, documentation, software, and accessories as with new instruments
- A 12-month, same-as-new Agilent warranty
- Installation and familiarization by expert technicians



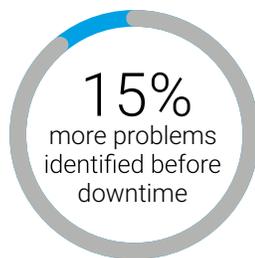
Calibration certificates and factory checkout data reports are included with each instrument.

## Keep your instrument running smoothly with an Agilent CrossLab service plan

Maintaining instrument performance is critical to the success of your lab. Enhance productivity, control costs, and enable everyone to achieve excellent results with Agilent CrossLab service plans.

Plans cover both Agilent and non-Agilent instruments and enable your lab to reduce downtime, produce accurate, reliable data, and comply with industry regulations. Select plans also cover preventive maintenance, which is proven to lower repair costs and save days of downtime each year.

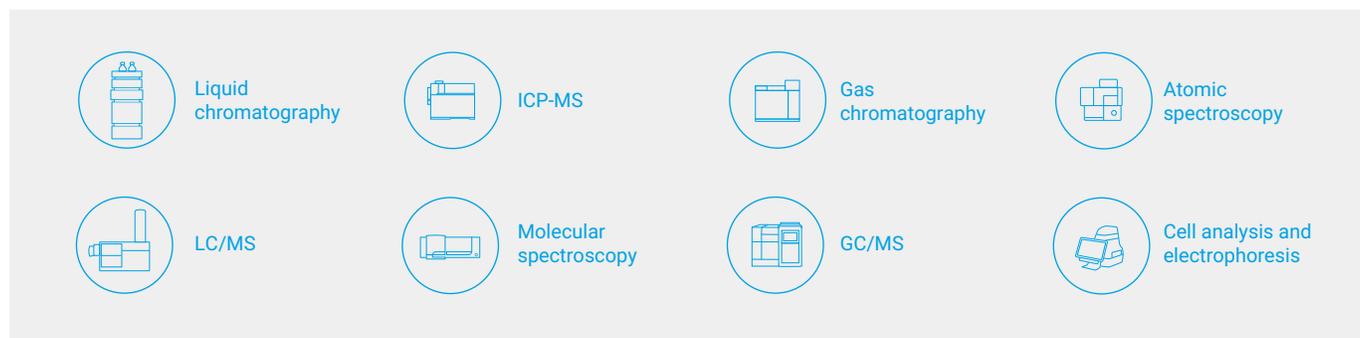
Here's how regular preventive maintenance can pay off:



Based on a five-year independent study of more than 38,000 service calls on Agilent and non-Agilent instruments.

# Premium refurbished instruments for any application and budget

With Agilent Certified Pre-Owned Instruments, you get more than the best quality. You also get the best selection. To see which instruments are available, use these links.



*“As a business owner, we have to watch our budget. We are looking not only at the quality, but also the price of the instrument. We purchased the Agilent 7890 with 7693 Autosampler with OpenLab. The top reasons for choosing the Agilent instrumentation were... the price point and the quality.”*

– Ernesto Piña, HIH Laboratory



## Want a closer look? Watch our new videos

Agilent Certified Pre-Owned Instruments are factory refurbished and rigorously tested to deliver rock-solid reliability.

For an up-close look at the Agilent refurbishment process, and to explore features that can expedite your productivity, watch our like-new review series videos at [explore.agilent.com/like-new-reviews](https://www.agilent.com/like-new-reviews)



## Another Way to Keep Instruments Out of Landfills

### Unlock the value of your older or unused instruments with Agilent Trade-In and Buyback Program

Do you have instruments you no longer use? You can lower your environmental impact—and optimize your workflow—with Agilent Trade-In and Buyback services. In 2021 alone, this program kept more than 800 systems out of landfills. And for instruments not eligible for Trade-In and Buyback Program, Agilent will dispose of them in an eco-friendly way.

### A sustainable way to acquire the latest technologies

Agilent Trade-In and Buyback Program can also help you obtain the instrumentation and software you need for long-term business success. How? By giving you cash or credit for your older chromatography, MS, and spectroscopy systems. Eligible instruments include:

- HPLC and LC/MS systems
- GC and GC/MS systems
- ICP-OES and ICP-MS systems
- Cell analysis system
- Automated electrophoresis
- Other select Agilent platforms

To check the eligibility of your older or unused instruments, visit [www.agilent.com/chem/unlock-the-value](http://www.agilent.com/chem/unlock-the-value)

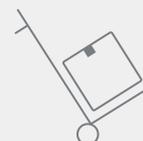
### Let Agilent do all the work



Packaging



De-installation



Collection



Eco-friendly disposal



No hidden costs, customs taxes, or shipping charges

## Delivering on our promises: 2021 Corporate Social Responsibility Report

Being an environmentally conscious supplier is a core belief for Agilent. Despite pandemic and economic challenges, Agilent has made substantial progress toward our environmental, social, and governance (ESG) objectives.

Take a closer look at Agilent sustainability initiatives in our latest Corporate Social Responsibility (CSR) report. [www.agilent.com/chem/csr2021](http://www.agilent.com/chem/csr2021)

Learn more:

[www.agilent.com/chem/cpo-instruments](http://www.agilent.com/chem/cpo-instruments)

Find a local Agilent customer center in your country:

[www.agilent.com/chem/contactus](http://www.agilent.com/chem/contactus)

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DE08437168

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© Agilent Technologies, Inc. 2022  
Published in the USA, August 11, 2022  
5991-6272EN

