

Monty Benefiel

Vice President & General Manager, Mass Spectrometry Division
Agilent Technologies



Monty Benefiel is Vice President and General Manager of Agilent's Mass Spectrometry Division (MSD). Prior to taking his current role in November 2014, he served as Vice President and General Manager of the Gas Phase Solutions Division where he had overall responsibility for Agilent's GC and GC/MS products and solutions.

Monty started his career as an environmental research scientist at Conoco Inc., a large energy and petroleum company. He joined Hewlett-Packard in 1992 as a field applications engineer where he developed extensive knowledge in mass spectrometry solutions for the food, environmental, and forensic markets. He then transitioned to a product marketing role at ALARA Inc., an early start-up medical device technology company. Monty returned to his roots in 1999, re-joining Agilent just prior to its spin-off from HP, serving as the environmental market manager. He was promoted to senior marketing manager responsible for GC/MS in 2006.



David Edwards, Ph.D.

Associate Vice President, Marketing, Mass Spectrometry Division
Agilent Technologies



With over 20 years of commercial experience in the life sciences industry, **David Edwards** has held a variety of roles focused on the application of software and instrument solutions in the fields of chemical analysis, life sciences, and clinical research.

David has a degree in Chemistry and a Ph.D. in biological studies of therapeutically-relevant proteins for cancer and diabetes. David joined Agilent in 2007, and in 2013 took on the role of Senior Director, LC/MS Global Marketing. In 2015, Agilent combined the LC/MS, GC/MS and Automation teams to create the Mass Spectrometry Division and David took on his current role with global responsibility for the Marketing, Applications and Solutions team within the division.

Sudharshana Seshadri

Associate Vice President, Clinical Mass Spectrometry
Agilent Technologies



Sudharshana Seshadri has been part of Agilent since she graduated with B.S in Bio-Medical Engineering. She has over a decade of experience in serving Agilent's customers in several key end markets such as BioPharma, Life Sciences and Clinical. She held a variety of roles beginning with supply chain and manufacturing management of a high volume consumable production line, before moving into marketing and leading strategy for key consumable portfolios, such as Liquid Chromatography Columns.

More recently, she joined the LSAG group to drive the clinical strategy for the Mass Spectrometry and Analytical Instrumentation Divisions, and subsequently started leading the clinical business team within the Mass Spectrometry Division. In her current role, Sudharshana is responsible for IVD Mass Spectrometry Devices and leads commercialization and R&D for this key portfolio.