



# Let's Bring **Great Science** to Life

Agilent Press Conference

ASMS Annual Meeting 2026

# Cautionary Note Regarding Forward-Looking Statements

This presentation and any documents Agilent Technologies, Inc. (the “Company,” “Agilent,” “we,” “our” or “us”) incorporated by reference herein and oral statements made from time to time by us contain forward-looking statements including, without limitation, statements regarding: growth opportunities, including for revenue and our end markets, new product and service introductions; strength and drivers of the markets into which we sell; sale funnels; our strategic direction; new product and service introductions and the position of our current products and services; the position and strength of our businesses, products and services; market demand for and adoption of our products and solutions; the ability of our products and solutions to address customer needs and meet industry requirements; our focus on differentiating our product solutions, improving our customers’ experience, productivity and growing our earnings, leveraging our product platforms to maximize growth, our investments, including in manufacturing infrastructure, research and development and expanding and improving our applications and solutions portfolios, expanding our position in developing countries and emerging markets; future financial results; our operating margin; our investments, including in manufacturing infrastructure; research and development and expanding and improving our applications and solutions portfolios; our contributions to our pension and other defined benefit plans; impairment of goodwill and other intangible assets; the impact of foreign currency movements; our hedging programs and other actions to offset the effects of tariffs and foreign currency and interest rate movements; our future effective tax rate, tax valuation allowance, unrecognized tax benefits, and reimbursement incentives; the impact of local government regulations on our ability to pay vendors or conduct operations; our ability to satisfy our liquidity requirements, including through cash generated from operations; the potential impact of adopting new accounting pronouncements; indemnification; source and supply of materials used in our products; our sales, our purchase commitments, and our capital expenditures; the integration, effects and timing of our acquisitions and other transactions; savings and headcount reduction recognized from our restructuring programs and other cost saving initiatives; our stock repurchase program and dividends; our geographical diversification; macroeconomic environment, geopolitical uncertainties, and market conditions, including relating to or arising from changes to tariffs, import/export or trade policies, the recovery and health of our end markets, seasonality, mix, future financial results; and interest rates and inflationary pressures.

The words “believe,” “expect,” “anticipate,” “intend,” “plan,” “aim,” “will,” “may,” “should,” “could,” “would,” “likely” and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Forward-looking statements are subject to risks and uncertainties, which could cause actual results to differ materially from such statements, including, but not limited to, those described under the heading “Risk Factors” of our Annual Report on Form 10-K for the fiscal year ended October 31, 2025 and of our Quarterly Report on Form 10-Q for the fiscal quarter ended April 30, 2026, which are incorporated by reference herein. There may also be other risks that we are unable to predict at this time that may cause actual results to differ materially from those in forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update publicly or revise any forward-looking statements.



**Jonah Kirkwood**  
Chief Commercial Officer





Let's Bring Great Science to Life

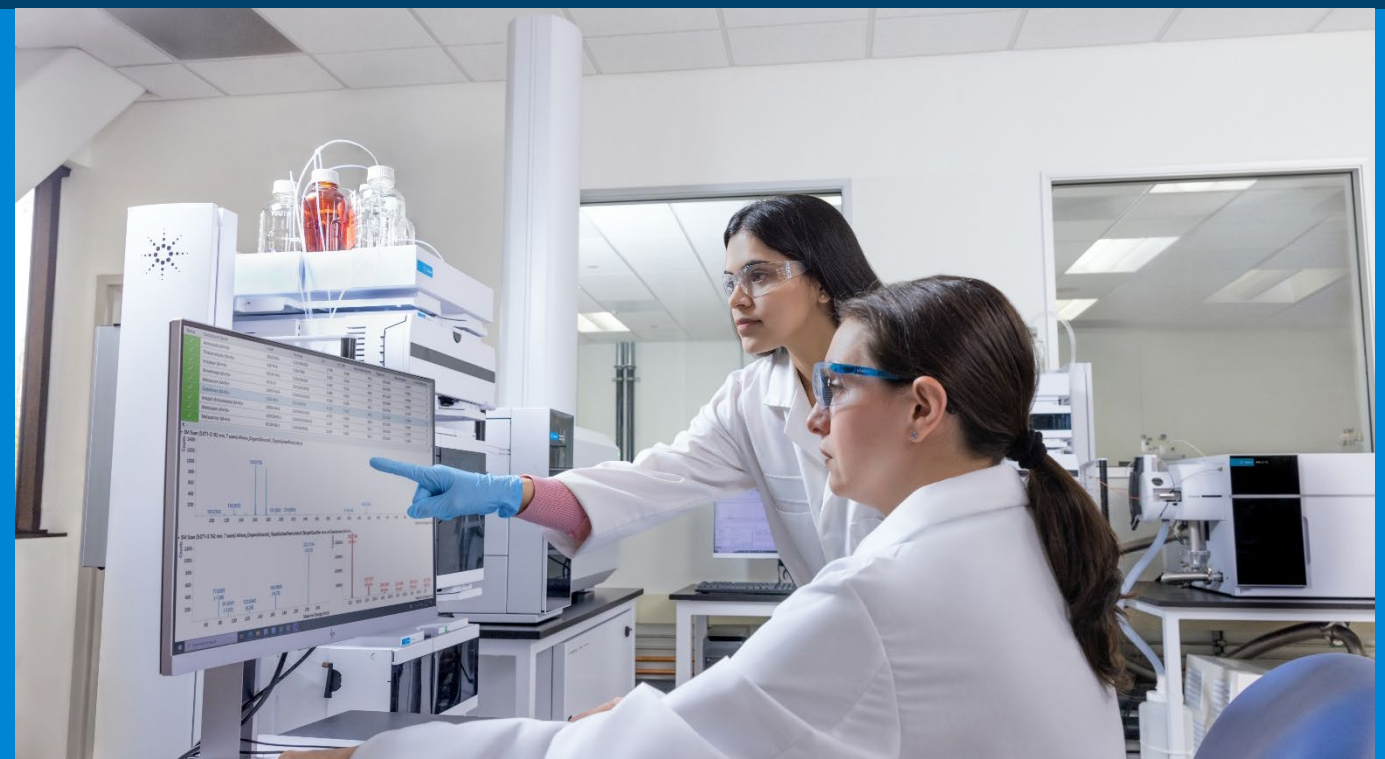


A photograph of two scientists, a man and a woman, in a laboratory setting. They are both wearing white lab coats and blue safety glasses. The woman is also wearing blue gloves and is pointing at a laptop screen. The man is holding a pipette. In the background, there is a blue rack of test tubes and other lab equipment. The scene is brightly lit, suggesting a modern laboratory environment.

Cancer treatments. Safe drinking water. Sustainable energy. Behind every human achievement, big and small, there is **Great Science.**

# Turning Scientific Complexity into Real-World Impact


- We deliver trusted insights across critical industries
- Enable faster answers and better decisions
- Help customers scale what matters most



# Innovation Focused on What **C**ustomers **N**eed Now

- Faster discovery
- Confident quality decisions
- Scalable development
- More efficient labs





As champions of science, we know that **Great Science** is not just a worthy pursuit, it's an essential one.



**August Specht**  
Chief Technology Officer



# Innovation Across the Full Spectrum of Customer Needs

From discovery to quality to applied markets—delivered across industries

## Applied Markets



1290 Infinity III PFAS  
Optimized UHPLC  
6495D LCTQ



Altura Poroshell 120  
Ultrashort Chain PFAS  
Columns



8890B GC  
8860B GC



9500 ICP-QQQ

## Bio/Pharma



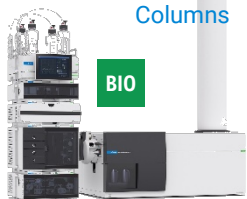
LeadScape HTS for Agilent  
6495D LCTQ



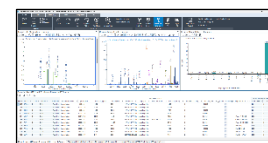
1290 Infinity III UHPLC  
Fluorescence Detector



Altura Bio Inert  
Columns

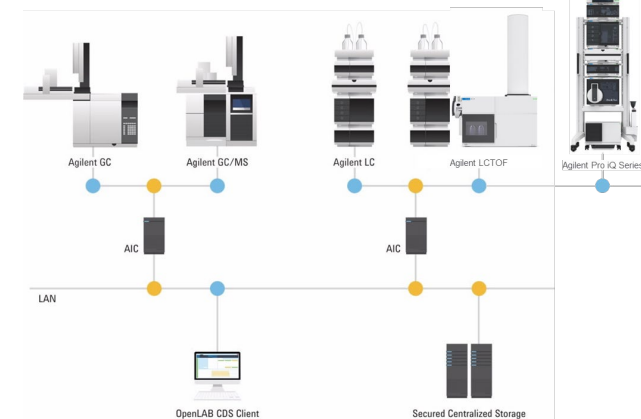


MAM for OpenLab CDS  
6230C LCTOF  
1290 Infinity III Bio UHPLC



GLP-1 Workflows in BioConfirm  
6545XT AdvanceBio LCQTOF  
1290 Infinity III Bio UHPLC

## Digital Ecosystem



OpenLab CDS v3.0  
New LC and HRMS Solutions  
GC and GCMS Solutions

# Award-winning Innovation

ACT 2.0 | Pro iQ/Pro iQ Plus/ Infinity III LC

## PLATINUM

My Green Lab ACT v2.0 label, the highest score achieved by any MS vendor to date & the only vendor with an LC and LC/MS system with Platinum!

Recognition of our sustainability investments in energy transparency, recyclable materials, refurbishment, long product life, smaller form factor



## Infinity III LC with Pro iQ Mass Detector



Now ACT Ecolabel Certified



my green lab.  
ACT Ecolabel





# PRODUCTIVITY, AMPLIFIED

Let's Bring **Great Science** to Life

# Bringing Advanced ICP-MS Performance to Every Lab

## Faster time to trusted results

Streamlined workflows reduce sample analysis time, enabling timely insights for diverse industries like pharmaceuticals and food safety.

## Confidence in complex samples

Accurate and reproducible data ensures reliable decision-making in challenging analytical environments, supporting regulatory compliance.

## Simplified, streamlined workflows

User-friendly ICP-MS technology removes expertise barriers, allowing more lab personnel to operate systems effectively.

## Lower cost and operational complexity

Reduced infrastructure and maintenance needs lead to improved efficiency and cost savings for laboratories.

Turning complex analysis into faster, more accessible, and more reliable results



New Agilent 9500 ICP-MS





# SAFETY, ASSURED

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# Your partner for all things PFAS

per-and polyfluoroalkyl substances



**Agilent University**

Learn how Agilent University helps laboratories worldwide efficiently train their teams to be productive quickly

[Watch video](#)

ACT. US	
Agilent 70100 GC/TO	
Shelburne, Colorado, United States	
SKU 626120	
Environmental Impact Scale	10
Discarding Environmental Impact	10
<b>Manufacturing</b>	
Manufacturing Impact Reduction	3.0
Renewable Energy Use	Yes
Responsible Chemical Mgmt	1.0
Shipping Impact	1.0
<b>Product Content</b>	
Product Content	
<b>User Impact</b>	
Energy Consuming	
Water Consuming	
Product Life Cycle	
<b>End of Life</b>	
Packaging	
Product	
<b>Innovation</b>	
Innovative Practices	
<b>Environmental Impact</b>	
Label Valid Through	



## Achieve compliance with confidence

A new PFAS Optimized UHPLC, PFAS-specific consumables, databases, software, and instrumentation that deliver consistent, reliable, repeatable results.

## Informed investment decision-making

Access to Agilent's global and regional PFAS champions, domain experts, qualified sales teams, and on-demand guiding content.

## Maximized laboratory uptime and customer experience

Through robust, reliable instrumentation and trusted, timely, and highly qualified service, applications, and training support.

## Higher operating margins and improved ESG metrics

Sustainable-by-design solutions from Agilent reduce operation costs, optimize resource-usage, and meet sustainability criteria.



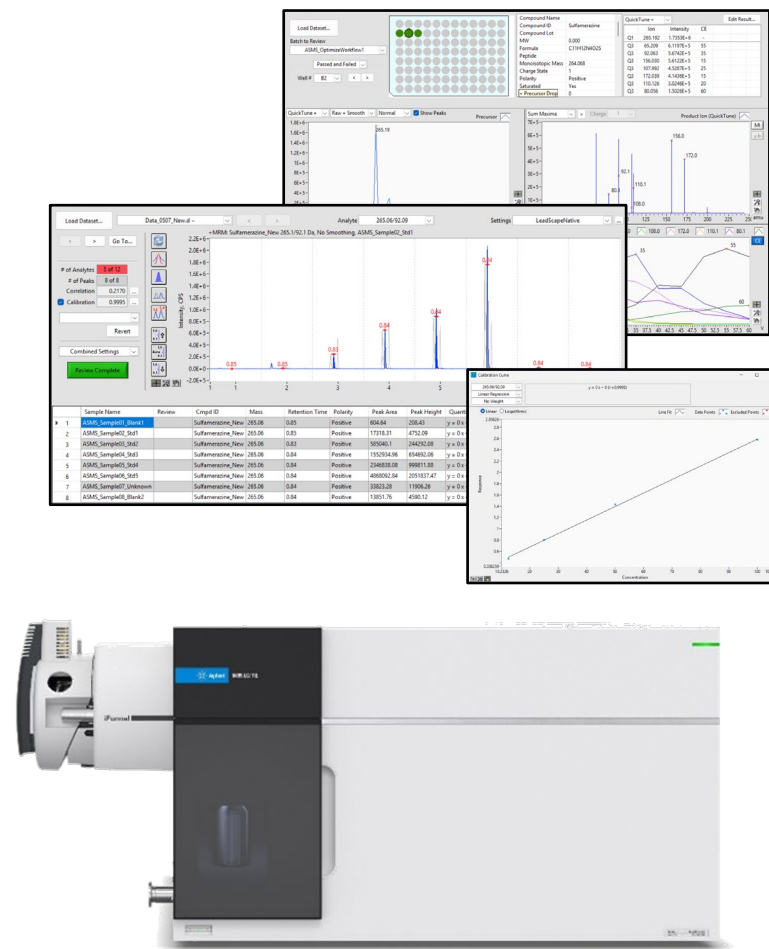
# DISCOVERY, ACCELERATED

Let's Bring **Great Science** to Life

# From Setup to Results in Minutes

LeadScape enables rapid optimization of the 6495D LCTQ for high-throughput bioanalysis

Built for large batches: faster method setup, consistent performance, easier adoption





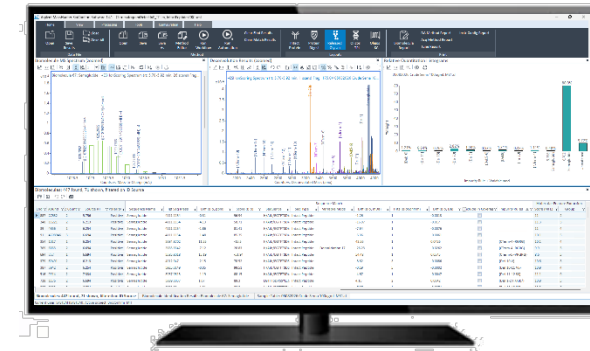
# DEVELOPMENT, AT SCALE

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# Advancing GLP-1 Receptor Agonist Development

Fully automated toolkit for GLP-1 impurity analysis and sequence characterization.

- *Non-canonical amino acids*
- *Customizable modifications*
- *Target plus Impurities*
- *Peptide Identification*



BioConfirm 14.1 Data Analysis Software





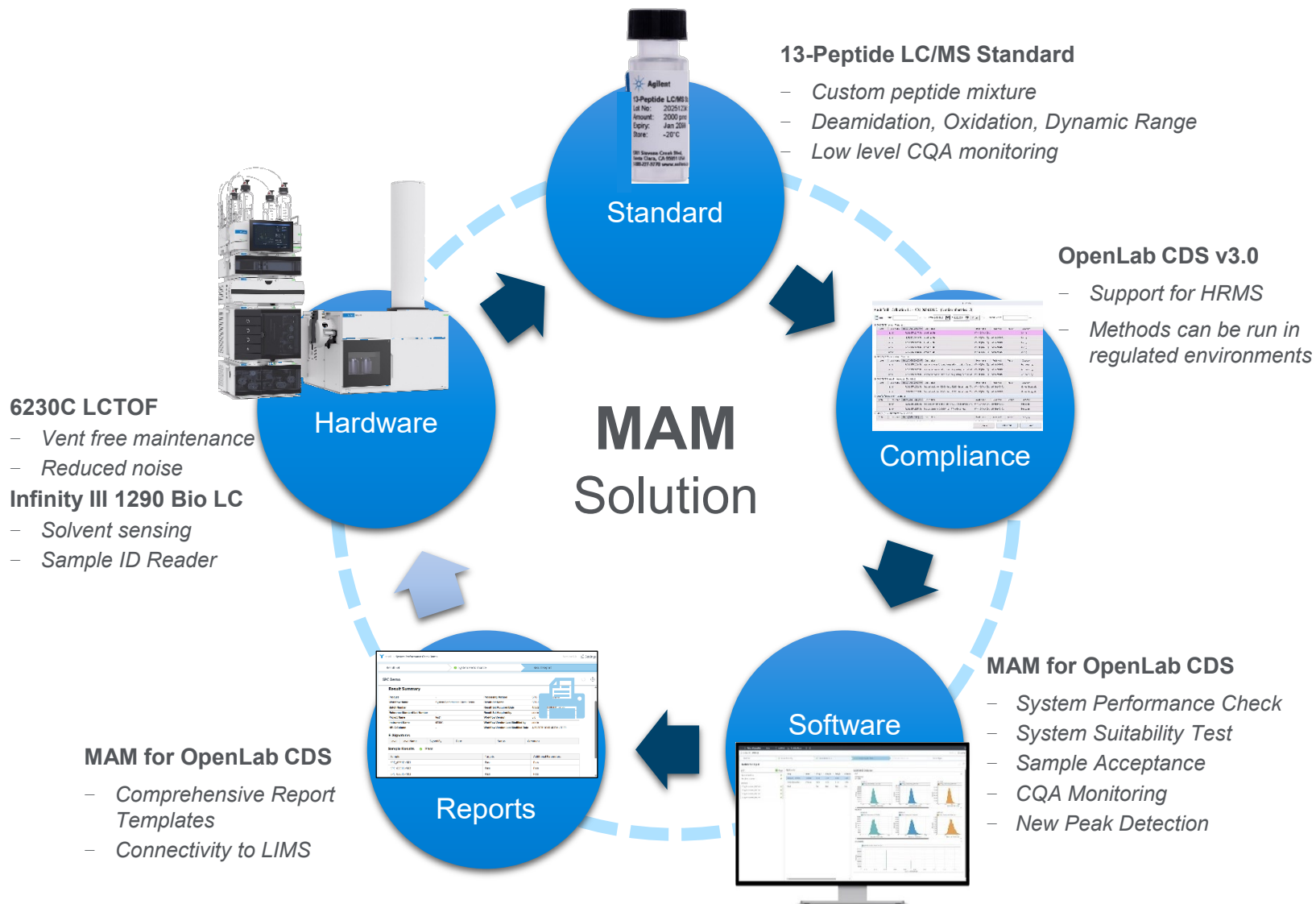
# QUALITY, APPROVED

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# Multi-Attribute Method (MAM): Transforming Biopharmaceutical Characterization

- Enhance QA/QC
- Streamline processes  
Accelerate development/  
release of biotherapeutics



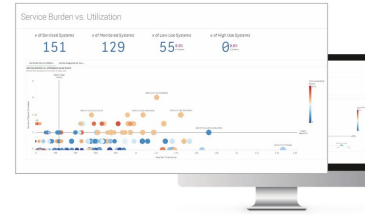


# INSIGHT, DELIVERED

Let's Bring **Great Science** to Life

The strength of Agilent's combined instrument, software, and services portfolio with one goal in mind

# Allowing customers to focus on productivity and scientific insight



## Seamless Service

CrossLab Connect Digital services deliver comprehensive support, resulting in less downtime and consistent productivity



## Lab Wide Insights

AI-enabled lab monitoring identifies capacity constraints, proactive consumable needs, and operational risks. The future will build on this towards deeper data analysis and high value results.



## Accelerated Productivity

Instruments evolve from passive tools into active participants in lab workflows

Automation and AI assistants support customers across the entire lab experience. From method development through to analysis.



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**August Specht**

Chief Technology  
Officer



**Simon May**

President, Life Sciences and  
Diagnostics Markets Group



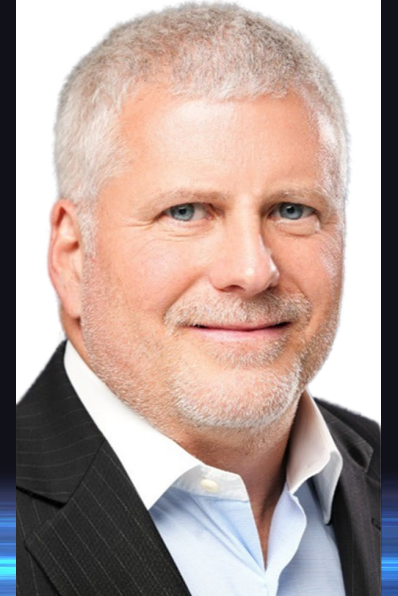
**Warren Potts**

Vice President, Gas Phase  
Division



**Geoff Winkett**

Vice President, Spectroscopy  
and Vacuum Division



**Shane Tichy**

Associate Vice President  
LC/MS R&D

# Q&A Panel



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