



## Agilent Technologies

May 14, 2010

Dear Varian Supplier,

As a valued partner of our supply chain, we want to be the first to welcome and introduce you to Agilent Technologies. Varian, Inc. has officially become part of Agilent.

You may know Agilent as a long-time leader and innovator in the scientific instruments marketplace. Both Agilent and Varian come from a rich heritage as early Silicon Valley pioneers centered on innovation. Today, Agilent is the world's premier measurement company and technology leader in communications, electronics, life sciences and chemical analysis. Now, with the integration of Varian, we will be able to offer our customers an even more comprehensive set of solutions across a wider range of industries.

**You are an important part of helping us meet our customer commitments.** Your continued focus to deliver quality products and services is critical in order for us to meet and exceed our customers' needs. Over the next several weeks we will be working with you to transition your business relationship with Varian to Agilent. In the meantime, please work with us just as you did with Varian.

While we are making every effort to ensure all of the details of the acquisition are transparent to you, it is quite likely that you'll have questions. All of the support mechanisms – websites, phone numbers, and other electronic methods – will continue to work as they did prior to the acquisition. We will use them to keep you regularly informed of acquisition integration efforts.

You will also find answers to Frequently Asked Questions (FAQs) at [http://www.agilent.com/supplier/varian\\_faq.shtml](http://www.agilent.com/supplier/varian_faq.shtml). We would encourage you to orient yourself and your company with information in these FAQs and if you have a specific question not covered, you may contact us through our e-mailbox [Agilent.supplier@agilent.com](mailto:Agilent.supplier@agilent.com). We will do our best to answer questions sent to this mailbox within 24 hours. If needed, we will contact you directly.

We value your contribution to our business and look forward to engaging with you in the future.

Regards,

Mike McMullen  
President, Chemical Analysis Group

Nick Roelofs  
President, Life Sciences Group