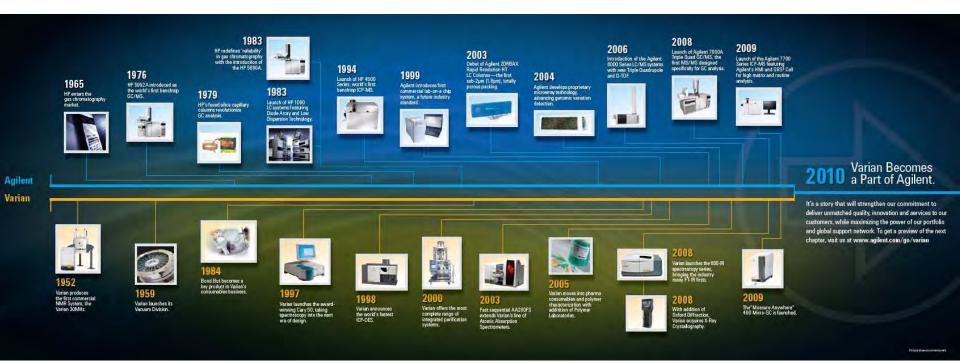


Today's Agilent – New Atomic Spectroscopy Solutions for Environmental Laboratories





2010 – Varian Becomes a Part of Agilent A Heritage of Innovation: Varian & Agilent



Page 2



Today's Agilent: Atomic Spectroscopy More choices

The addition of the Varian Atomic Absorption (AA) and ICP-OES products to Agilent's ICP-MS products provides a complete portfolio for routine and research analysis in environmental, food, agriculture, clinical, pharmaceutical, product safety, semiconductor, chemical/petrochemical, geochemical/mining, metals, academic/research and other applications.

Agilent provides the best choice for every lab through:

- A full range of atomic spectroscopy instrumentation
- Optimal product offering for any budget / application
- Continued focus on reliability and performance



The Measure of Confidence

Today's Agilent: Atomic Spectroscopy World's best, most complete atomic spectroscopy portfolio!

ICP-OES



ICP-MS



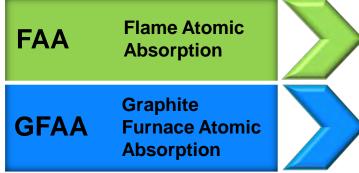
AA





Key Features - Atomic Spectroscopy Products AA, ICP-OES, ICP-MS

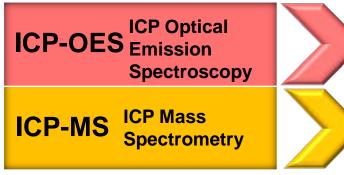
Single element



Very fast; good elemental coverage, singleelement; DLs typically 10's to 100's ppb; low cost.

Slow; select elemental coverage, singleelement; DLs typically 10's to 100's ppt; higher cost.

Multi-element



Very fast; can measure most elements, multi-element; DLs typically single ppb; more expensive.

Fast; can measure almost all elements, including Hg, multi-element; DLs typically single- or sub-ppt; most expensive.

AA, ICP-OES and ICP-MS are each utilized for routine inorganic analysis.



Agilent Atomic Absorption

The world's fastest flame AA; the world's most sensitive furnace AA

- Superior flame, graphite furnace, and vapor generation—or a combination of techniques—let you exactly match your analytical needs and your budget
- Patented "Fast Sequential" capability lets you measure multiple elements in each sample—doubling productivity and lowering the cost per analysis
- Patented transverse AC modulated Zeeman GFAA provides unmatched background correction and performance
- •Easy-to-use software and rugged, reliable hardware simplify operation and maximize uptime

The Measure of Confidence



Agilent ICP-OES

The world's most productive high performance simultaneous ICP-OES

- Continuous wavelength coverage provides extended dynamic range and reduced interferences, giving you maximum confidence in your results
- Robust plasma ensures reliable and reproducible results—even with the most complex matrices
- One view, one step measurement of major, minor, and trace elements, plus the fastest warm-up, increases throughput and productivity





Agilent ICP-MS

Unmatched matrix tolerance and unparalleled interference removal

- Patented High Matrix Introduction (HMI) technology increases matrix tolerance up to 10x to handle the toughest samples with ease!
- Third generation collision cell design with helium collision mode effectively removes polyatomic interferences, ensuring more accurate results in unknown or complex sample matrices
- Delivers the highest productivity in the most demanding lab environments





New Atomic Spectroscopy Solutions for Environmental Laboratories

- Determination of Hg in Environmental Samples using Cold Vapor AA
- Analysis of Environmental Samples by Simultaneous Axial ICP-OES following USEPA Guidelines
- The Agilent 7700x ICP-MS and Environmental Monitoring
- Preview Flue Gas Desulfurization (FGD) Wastewaters by ICP-MS



Overview of Vapor Generation Technique

- Analyze metals which form volatile hydrides
 - As, Se, Sb, Bi, Te, Sn
- Analyze mercury
 Cold vapor technique
- Extremely sensitive technique
- Chemically reduce the element to gaseous hydride or free Hg
- Dissociate hydride in heated quartz cell



Page 10



Advantages of Vapor Generation Technique

- Faster than Zeeman graphite furnace technique
 - 50 70 analyses per hour
- Analyte is removed from matrix
 - Eliminating matrix interferences
 - Minimizing background
 - Can easily analyze matrices that are difficult to run by graphite furnace
- 100 % sampling efficiency
 - Detection limits in the sub-ppb range
 - Extremely sensitive for ultra-trace Hg
- Excellent in run precision
 - Typically 1 2 % RSD



Water Samples

- Four water samples were prepared following EPA method 245.1 CLP
 - Water samples were supplied from an independent environmental laboratory
 - No certified values were available
 - 50 mL of sample was split into two 25 mL aliquots
 - One aliquot was spiked with 2 $\mu\text{g/L}$ of Hg

Solid Samples

- Two solid samples were prepared following EPA method 245.5 CLP for mercury in soil/sediment
 - NIST river sediment and NIST metals in fish
 - Certified values for mercury were available





Instrument Parameters for Cold Vapor

- Reductant container:
 - -25 % (w/v) stannous chloride (SnCl₂) in 20 % (v/v) HCl
 - Add 100 mL concentrated HCl directly to 125 g SnCl₂ and warm the mixture on hot plate until dissolution is complete. Dilute to 500 mL
- Acid container:
 - DI water
- Measurement parameters at 253.7 nm line:
 - Delay time = 60 sec to allow for the reaction of the $SnCl_2$ to stabilize
 - Measurement time = 3 sec (3 replicates)
- Calibration standard concentrations:
 - 1 $\mu g/L,$ 5 $\mu g/L,$ 10 $\mu g/L$ and 20 $\mu g/L$



Results of Hg Detection Limit Study

- Standard deviation of ten 0.5 μ g/L solutions = 0.03 μ g/L
 - 3 sigma instrument detection limit = 0.09 μ g/L
- Standard deviation of ten prepared 1 μ g/L Hg solutions = 0.11 μ g/L
 - 3 sigma method detection limit = 0.33 $\mu g/L$
- Characteristic concentration = 0.23 μ g/L

Sample Results

Water Samples

NIST Samples (solids)

| Sample ID | Measured Value (mg/L) | Matrix Spike % Recovery | Sample ID | Certified Value (mg/kg) | Valid Range (mg/kg) | Measured Value (mg/kg) |
|-----------|-----------------------------|----------------------------|----------------|-------------------------------|------------------------|------------------------------|
| 1 | 0.81 | 125 | River Sediment | 1.1 | 0.6-1.6 | 0.97 |
| 2 | 8.53 | 96 | Duplicate | | | 0.97 |
| 3 | 0.38 | 125 | Fish | 2.52 | 1.24-3.8 | 1.6 |
| 4 | 0.55 | 119 | Duplicate | | | 1.68 |

Matrix spike conc. = 2.0 μ g/L



Summary

- Vapor generation AA is an alternative technique for the determination of Hg at ug/L concentrations in environmental samples
- Vapor generation can be a complementary technique for ICP-OES or Zeeman graphite furnace AA
 - Similar performance for Hg and hydride elements can be obtained by direct analysis using ICP-MS, if sample prep is compatible (must include HCI)
- Vapor generation accessories for AA, ICP-OES and stand-alone Hg analyzers are available



Analysis of Environmental Samples by Simultaneous Axial ICP-OES following USEPA Guidelines

US EPA CLP SOW ILM05.3/05.4

Determine:

- 22 target analytes in water
 - Hg not determined by ICP-OES
- NIST Certified Standard Reference Material 1643e Trace Elements
 in Water
- Melbourne drinking (tap) water

Purpose:

- Provide analytical data of known and documented quality
- Environmental Regulations
 - Extent of contamination

The Measure of Confidence

- Determine cleanup actions
- Emergency response and remedial actions
- Enforcement/Litigation activities
- Hazardous waste site investigations



Instrumentation

Agilent 730-ES simultaneous CCD ICP-OES

- Axial configuration
- VistaChip custom-designed and patented CCD detector
- Continuous wavelength coverage from 167 to 785 nm
- High efficiency 40 MHz RF generator
- Cooled-Cone Interface (CCI) displaces cooler tail of plasma
 - Increases linear dynamic range and reduces interferences
- SVS1 Switching Valve System for greater productivity









Sample Types and Preparation

Sample Types

- Certified Reference Material NIST SRM 1643e Trace Elements in Water
- Melbourne drinking (tap) water

Sample, Standard and QC Preparation

• Matrix was 1% v/v HNO₃ and 5% v/v HCI (Merck Ultrapur^m)

Calibration Standards & QC Solutions

Prepared from Inorganic Ventures Inc, custom-grade multi-element solutions

- Superfund CLP ICP Kit for ILM05.2
 - CLPP-CAL-1, CLPP-CAL-2, CLPP-CAL-3
 - CLP-AES-CRQL, CLPP-ICS-A, CLPP-CAL-ICS-B4
 - CLPP-SPK1, CLPP-SPK-5
 - QCP-CICV-1, QCP-CICV-2, QCP-CICV-3

Ionization buffer

Merck Tracepur[™] CsNO₃ - 1% w/v final solution





Instrument Setup

| Power | 1.4 kW |
|---------------------------|----------------------|
| Plasma gas flow | 15 L/min |
| Auxiliary gas flow | 1.5 L/min |
| Spray chamber type | Glass Cyclonic |
| Torch | Standard axial torch |
| Nebulizer type | SeaSpray |
| Nebulizer gas flow | 0.75 L/min |
| Pump speed | 15 rpm |
| Replicate read time (s) | 30 |
| No. of replicates | 2 |
| Sample delay time (s) | 25 |
| Switching valve delay (s) | 22 |
| Stabilization time (s) | 10 |
| Rinse time (s) | 30 |

Sample volume consumed

2.5 mL per sample

Method Detection Limits

| Element | CRDL (μg/L) | MDL obtained (µg/L) | Element | CRDL (μg/L) | MDL obtained (µg/L) |
|------------|----------------|---------------------------|------------|----------------|---------------------------|
| Ag 328.068 | 5 | 0.5 | K 766.491 | 5000 | 0.8 |
| AI 396.152 | 200 | 0.6 | Mg 285.213 | 5000 | 0.4 |
| As 188.980 | 5 | 1 | Mn 257.610 | 10 | 0.06 |
| Ba 233.527 | 20 | 0.1 | Na 589.592 | 5000 | 0.6 |
| Be 313.042 | 1 | 0.009 | Ni 231.604 | 20 | 0.7 |
| Ca 315.887 | 5000 | 1 | Pb 220.353 | 3 | 0.8 |
| Cd 214.439 | 2 | 0.09 | Sb 206.834 | 5 | 1 |
| Co 228.615 | 5 | 0.4 | Se 196.026 | 5 | 1 |
| Cr 267.716 | 5 | 0.2 | TI 190.794 | 5 | 1 |
| Cu 324.754 | 5 | 0.7 | V 292.401 | 10 | 0.3 |
| Fe 259.940 | 100 | 0.3 | Zn 213.857 | 10 | 0.1 |

ALL ELEMENTS MEET CRDL* REQUIREMENTS

* Contract Required Detection Limit



Interference Check Sample A (ICSA)

| Element | CRQL ILM05.3 (μg/L) | ILM05.3 ± Limit (μg/L) | ICSA (µg/L) | Result |
|------------|---------------------------|---------------------------|-------------|--------|
| Ag 328.068 | (μg/L) 10 | 20 | -10 | PASS |
| As 188.980 | 10 | 20 | -2 | PASS |
| Ba 585.367 | 200 | 400 | -0.4 | PASS |
| Be 313.042 | 5 | 10 | 0.1 | PASS |
| Cd 214.439 | 5 | 10 | 0.4 | PASS |
| Co 228.615 | 50 | 100 | 1 | PASS |
| Cr 267.716 | 10 | 20 | 0.2 | PASS |
| Cu 324.754 | 25 | 50 | 2 | PASS |
| Mn 257.610 | 15 | 30 | 2 | PASS |
| Ni 231.604 | 40 | 80 | 3 | PASS |
| Pb 220.353 | 10 | 20 | -3 | PASS |
| Sb 217.582 | 60 | 120 | 10 | PASS |
| Se 196.026 | 35 | 70 | 11 | PASS |
| TI 190.794 | 25 | 50 | -0.4 | PASS |
| V 292.401 | 50 | 100 | 6 | PASS |
| Zn 206.200 | 60 | 120 | 3 | PASS |

ICSA interference matrix solution contains high mg/L levels of Al, Ca, Mg and Fe

LIMIT = 2 x CRQL* ALL ELEMENTS PASS

* Contract Required Quantitation Limit



Interference Check Sample AB (ICSAB)

| Element | Expected ICSAB (mg/L) | Found ICSAB (mg/L) | % Recovery ICSAB | Result |
|------------|--------------------------|-----------------------|------------------|--------|
| Ag 328.068 | 0.20 | 0.21 | 106 | PASS |
| As 188.980 | 0.10 | 0.097 | 96 | PASS |
| Ba 585.367 | 0.50 | 0.51 | 102 | PASS |
| Be 313.042 | 0.50 | 0.50 | 99 | PASS |
| Cd 214.439 | 1.01 | 0.98 | 97 | PASS |
| Co 228.615 | 0.50 | 0.49 | 98 | PASS |
| Cr 267.716 | 0.50 | 0.50 | 100 | PASS |
| Cu 324.754 | 0.50 | 0.52 | 104 | PASS |
| Mn 257.610 | 0.50 | 0.51 | 102 | PASS |
| Ni 231.604 | 1.01 | 0.99 | 98 | PASS |
| Pb 220.353 | 0.05 | 0.045 | 90 | PASS |
| Sb 217.582 | 0.60 | 0.63 | 104 | PASS |
| Se 196.026 | 0.05 | 0.06 | 118 | PASS |
| TI 190.794 | 0.10 | 0.09 | 91 | PASS |
| V 292.401 | 0.50 | 0.51 | 101 | PASS |
| Zn 206.200 | 1.01 | 0.99 | 98 | PASS |

Limit = 80-120% ALL ELEMENTS PASS

ICSAB is ICSA interference matrix solution spiked with analyte elements



Laboratory Control Sample (LCS)

NIST SRM 1643e Trace Elements in Water

| Element | NIST 1643e Certified (mg/L) | NIST 1643e Measured LCS (mg/L) | LCS %Recovery | Element | NIST 1643e Certified (mg/L) | NIST 1643e Measured LCS (mg/L) | LCS %Recovery |
|-----------------------------------|--------------------------------------|--|------------------|------------|-----------------------------------|---|------------------|
| Ag 328.068 | 0.001062 | <crql< td=""><td>/ - \</td><td>K 769.897</td><td>2.034</td><td>2.11</td><td>103.7</td></crql<> | / - \ | K 769.897 | 2.034 | 2.11 | 103.7 |
| AI 237.312 | 0.1418 | 0.151 | 106.6 | Mg 285.213 | 8.037 | 8.55 | 106.4 |
| As 188.980 | 0.06045 | 0.0590 | 97.5 | Mn 257.610 | 0.03897 | 0.0410 | 105.1 |
| Ba 585.367 | 0.5442 | 0.554 | 101.9 | Na 589.592 | 20.74 | 21.6 | 104.1 |
| Be 313.042 | 0.01398 | 0.0140 | 100.0 | Ni 231.604 | 0.06241 | 0.0629 | 100.9 |
| Ca 315.887 | 32.3 | 32.0 | 99.0 | Pb 220.353 | 0.01963 | 0.0207 | 105.7 |
| Cd 214.439 | 0.006568 | 0.00642 | 97.8 | Sb 217.582 | 0.0583 | 0.0602 | 103.2 |
| Co 228.615 | 0.02706 | 0.0280 | 103.5 | Se 196.026 | 0.01197 | <crql< td=""><td>-</td></crql<> | - |
| Cr 267.716 | 0.0204 | 0.0209 | 102.4 | TI 190.794 | 0.007445 | <crql< td=""><td>- </td></crql<> | - |
| Cu 324.754 | 0.02276 | 0.0229 | 100.7 | V 292.401 | 0.03786 | 0.0389 | 102.7 |
| Fe 238.204 | 0.0981 | 0.105 | 106.8 | Zn 206.200 | 0.0785 | 0.0803 | 102.3 |
| Limit = 80-120% ALL ELEMENTS PASS | | | | | | | |



Spike Sample Analysis Melbourne drinking (tap) water

| Element | Sample Measured (mg/L) | Sample + Spike Measured (mg/L) | Added Spike Conc. (mg/L) | Spike % Recovery | Element | Sample Measured (mg/L) | Sample + Spike Measured (mg/L) | Added Spike Conc. (mg/L) | Spike % Recovery |
|------------|---|---|--------------------------------|---------------------|------------|---|---|--------------------------------|---------------------|
| Ag 328.068 | <crql< td=""><td>0.0484</td><td>0.0491</td><td>98.6</td><td>K 769.897</td><td>0.597</td><td>-</td><td>-</td><td>\wedge</td></crql<> | 0.0484 | 0.0491 | 98.6 | K 769.897 | 0.597 | - | - | \wedge |
| AI 237.312 | 0.0939 | 2.11 | 1.96 | 103 | Mg 285.213 | 1.114 | - | - | / - \ |
| As 188.980 | <crql< td=""><td>0.0395</td><td>0.0361</td><td>109</td><td>Mn 257.610</td><td>0.00614</td><td>0.524</td><td>0.491</td><td>105</td></crql<> | 0.0395 | 0.0361 | 109 | Mn 257.610 | 0.00614 | 0.524 | 0.491 | 105 |
| Ba 585.367 | 0.0176 | 2.05 | 1.96 | 104 | Na 589.592 | 4.074 | - | - | - |
| Be 313.042 | <crql< td=""><td>0.0513</td><td>0.0491</td><td>104</td><td>Ni 231.604</td><td><crql< td=""><td>0.516</td><td>0.491</td><td>105</td></crql<></td></crql<> | 0.0513 | 0.0491 | 104 | Ni 231.604 | <crql< td=""><td>0.516</td><td>0.491</td><td>105</td></crql<> | 0.516 | 0.491 | 105 |
| Ca 315.887 | 3.64 | - | - | - | Pb 220.353 | <crql< td=""><td>0.0201</td><td>0.018</td><td>112</td></crql<> | 0.0201 | 0.018 | 112 |
| Cd 214.439 | <crql< td=""><td>0.0486</td><td>0.0451</td><td>108</td><td>Sb 217.582</td><td><crql< td=""><td>0.101</td><td>0.0901</td><td>112</td></crql<></td></crql<> | 0.0486 | 0.0451 | 108 | Sb 217.582 | <crql< td=""><td>0.101</td><td>0.0901</td><td>112</td></crql<> | 0.101 | 0.0901 | 112 |
| Co 228.615 | <crql< td=""><td>0.51</td><td>0.491</td><td>104</td><td>Se 196.026</td><td><crql< td=""><td>0.0493</td><td>0.0451</td><td>109</td></crql<></td></crql<> | 0.51 | 0.491 | 104 | Se 196.026 | <crql< td=""><td>0.0493</td><td>0.0451</td><td>109</td></crql<> | 0.0493 | 0.0451 | 109 |
| Cr 267.716 | <crql< td=""><td>0.206</td><td>0.196</td><td>105</td><td>TI 190.794</td><td><crql< td=""><td>0.0474</td><td>0.0451</td><td>105</td></crql<></td></crql<> | 0.206 | 0.196 | 105 | TI 190.794 | <crql< td=""><td>0.0474</td><td>0.0451</td><td>105</td></crql<> | 0.0474 | 0.0451 | 105 |
| Cu 324.754 | 0.162 | 0.412 | 0.246 | 102 | V 292.401 | <crql< td=""><td>0.503</td><td>0.491</td><td>102</td></crql<> | 0.503 | 0.491 | 102 |
| Fe 238.204 | 0.0924 | 1.1 | 0.982 | 103 | Zn 206.200 | 0.00637 | 0.53 | 0.491 | 107 |

Limit = 75-125%

ALL ELEMENTS PASS



Duplicate Sample Analysis

| Element | NIST 1643e LCS Measured (mg/L) | NIST 1643e Duplicate LCS Measured (mg/L) | Control Limit | %RPD or Difference (mg/L) |
|------------|---|---|---------------|---------------------------------|
| Ag 328.068 | <crql< td=""><td><crql< td=""><td>-</td><td>-</td></crql<></td></crql<> | <crql< td=""><td>-</td><td>-</td></crql<> | - | - |
| AI 237.312 | 0.151 | 0.160 | CRQL | 0.009 |
| As 188.980 | 0.0590 | 0.0575 | 20%RPD | 2.42% |
| Ba 585.367 | 0.554 | 0.561 | CRQL | 0.007 |
| Be 313.042 | 0.0140 | 0.0142 | CRQL | 0.0002 |
| Ca 315.887 | 32.0 | 32.1 | 20%RPD | 0.560% |
| Cd 214.439 | 0.00642 | 0.00645 | CRQL | 0.00003 |
| Co 228.615 | 0.0280 | 0.0283 | CRQL | 0.0003 |
| Cr 267.716 | 0.0209 | 0.0211 | CRQL | 0.0002 |
| Cu 324.754 | 0.0229 | 0.0242 | CRQL | 0.0013 |
| Fe 238.204 | 0.105 | 0.104 | CRQL | 0.001 |

LIMITS

Concentration (Element) > 5xCRQL: 20% RPD

Concentration (Element) < 5xCRQL but > CRQL: ± CRQL

Concentration (Element) < CRQL: *Difference not reported*

ALL ELEMENTS PASS



Duplicate Sample Analysis

| Element | NIST 1643e LCS Measured (mg/L) | NIST 1643e Duplicate LCS Measured (mg/L) | Control Limit | %RPD or Difference (mg/L) |
|------------|---|---|---------------|---------------------------------|
| K 769.897 | 2.11 | 2.13 | CRQL | 0.02 |
| Mg 285.213 | 8.55 | 8.65 | CRQL | 0.10 |
| Mn 257.610 | 0.0410 | 0.0411 | CRQL | 0.0001 |
| Na 589.592 | 21.6 | 20.9 | CRQL | 0.7 |
| Ni 231.604 | 0.0629 | 0.0639 | CRQL | 0.0010 |
| Pb 220.353 | 0.0207 | 0.0202 | CRQL | 0.0005 |
| Sb 206.834 | 0.0596 | 0.0608 | CRQL | 0.0012 |
| Se 196.026 | <crql< td=""><td><crql< td=""><td>-</td><td>-</td></crql<></td></crql<> | <crql< td=""><td>-</td><td>-</td></crql<> | - | - |
| TI 190.794 | <crql< td=""><td><crql< td=""><td>-</td><td>-</td></crql<></td></crql<> | <crql< td=""><td>-</td><td>-</td></crql<> | - | - |
| V 292.401 | 0.0389 | 0.0388 | CRQL | 0.0001 |
| Zn 206.200 | 0.0803 | 0.0820 | CRQL | 0.0017 |

LIMITS

Concentration (Element) > 5xCRQL: 20% RPD

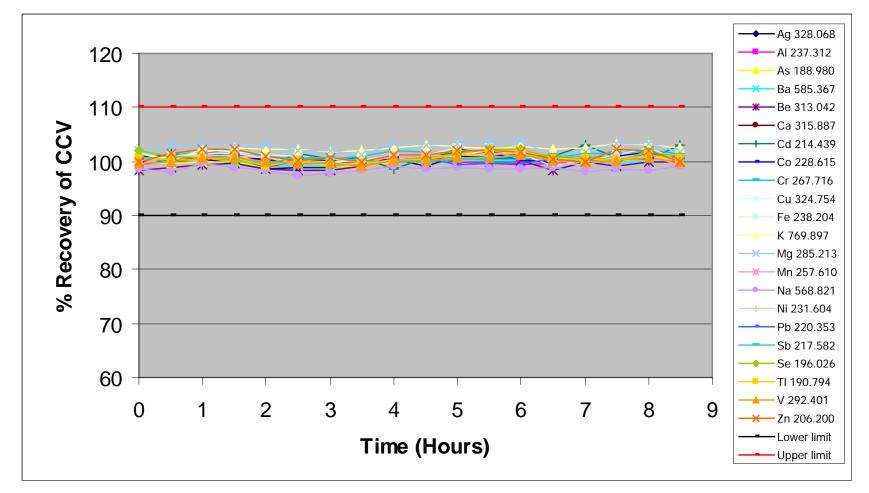
Concentration (Element) < 5xCRQL but > CRQL: ± CRQL

Concentration (Element) < CRQL: *Difference not* reported

ALL ELEMENTS PASS



Long Term Stability Continuing Calibration Verification (CCV)



Long-term precision (RSD): 0.98% MAX



Speed of Analysis

Strict US EPA requirements require a large number of QC solutions

• Analysis is time consuming

Agilent 730-ES Total Analysis Time

• 2 minutes and 25 seconds per sample

Conclusion

The world's most productive high performance simultaneous ICP-OES, the Agilent 730-ES, with productivity enhancing SVS1 accessory, meets the stringent requirements of US EPA CLP SOW ILM05.3/05.4 in an analysis time of less than 2.5 minutes per sample.

Note: Requirements for ICP-OES methods 200.5, 200.7 and 3020B are also met by Agilent 700-ES series instrument systems.





The Agilent 7700x ICP-MS Smaller, Simpler, Faster, more Accurate, more Sensitive, and more Robust than ever

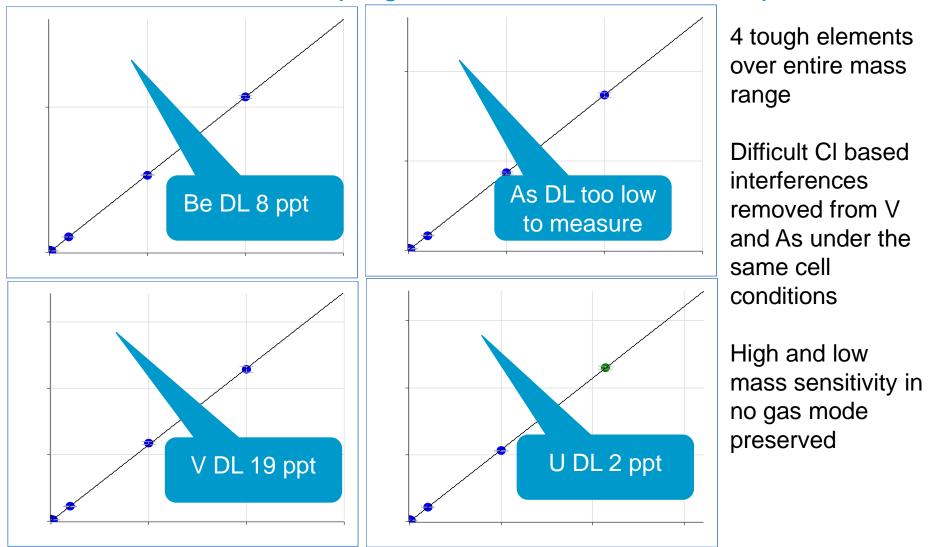
Designed for environmental analysis -

- Newly designed ORS³ collision cell for simple, reliable removal of all polyatomic interferences under a single set of conditions, even in complex, unknown matrices
- Standard, built-in High Matrix Introduction (HMI) system permits % level TDS samples to be run directly and routinely
- Optional ISIS-DS discrete sampling accessory for ultimate productivity and stability when running very high matrix samples





ORS³ - Superior Interference Removal Under Generic, Universal Conditions (3 sigma MDLs in 1% nitric / 0.5% HCI)





Drinking Water Detection Limits Helium and no gas only



| Mass | Element | MDL (ppt) | Cell mode | | Mass | Element | MDL (ppt) | Cell mode |
|------|---------|--------------|-----------|---|------|---------|--------------|-----------|
| 9 | Be | 5.2 | No gas | | 66 | Zn | 14.0 | He |
| 11 | В | 5.0 | No gas | | 75 | As | 11.9 | He |
| 23 | Na | 58.5 | No gas | • | 78 | Se | 17.6 | He |
| 24 | Mg | 2.8 | No gas | | 88 | Sr | 2.1 | He |
| 27 | AI | 7.9 | No gas | | 95 | Мо | 6.9 | He |
| 39 | К | 76.9 | He | | 107 | Ag | 2.3 | He |
| 42 | Са | 57.8 | He | | 111 | Cd | 2.9 | He |
| 51 | V | 14.3 | He | | 121 | Sb | 6.1 | He |
| 52 | Cr | 4.3 | He | | 137 | Ва | 5.7 | He |
| 55 | Mn | 8.5 | He | | 202 | Hg | 1.2 | He |
| 56 | Fe | 14.8 | He | | 205 | TI | 2.4 | He |
| 59 | Co | 4.4 | He | | 208 | Pb | 1.3 | He |
| 60 | Ni | 14.7 | He | | 232 | Th | 1.8 | He |
| 63 | Cu | 2.7 | He | | 238 | U | 1.7 | He |

3 sigma MDLs based on 7 replicates (ppt)

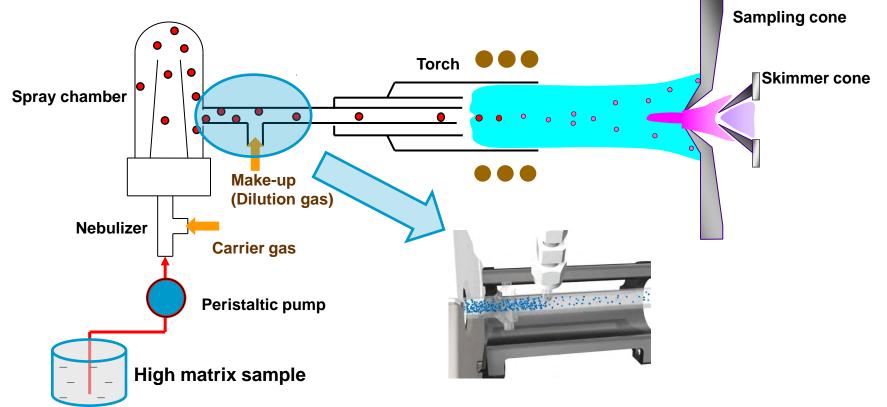
Note: Fe and Se detection limits are less than 20 ppt in helium mode





HMI (High Matrix Introduction) System

- HMI combines aerosol dilution and highly robust plasma conditions
- Robust conditions are very hot plasma combined with carrier gas flow and sampling location automatically optimized to maximize dilution of ions within the plasma
 - Significantly reduced oxides (CeO+/Ce+ ~0.2% or less)
 - Significantly improved high matrix tolerance





Analysis of <u>Undiluted</u> Seawater using HMI

Excellent long term stability (>150 samples) No ICP-MS has ever measured undiluted seawater successfully before!

long-term stability for undiluted seawater (50ppb/5ppm spiked) (repeated measurements of seawater for 15 hours) 9 Be (He) 25Mg (He) FW, RF=1600, sd=10, cr=0.23, sh=0.73, Peri=0.1rps, Humidifier on crgs line 27AI (He) 39K (He) 2 43Ca (H2) 44Ca (H2) 1.8 51V (He) 52Cr (He) 1.6 55Mn (H2) 56Fe (H2) counts (normalized) 8 0 1 2 1 8 0 58Ni (He) 59Co (He) 60Ni (He) 63Cu (He) 65Cu (He) 66Zn (He) 75As (He) 78Se(H2) 885r (He) 885r (H2) 0.6 0.4 95Mo (He) 107Ag (He) 15 hour 111Cd (He) 114Cd (114) 0.2 1215b (He) 137Ba (He) 208Pb (He) 232Th (He) 0 238U (He) 20 80 sample # 0 40 60 100 120 140





ISIS-DS High Speed Discrete Sampling for the 7700 ICP-MS

Fully integrated, Agilent supported discrete sampling for the 7700

Requires one ISIS peripump and 6-port valve





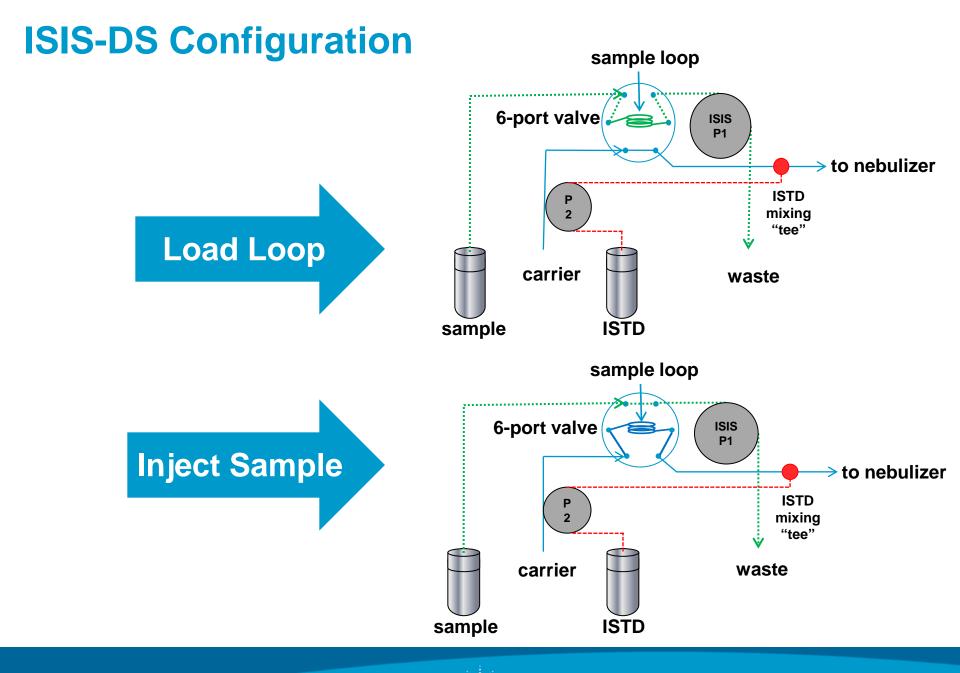
Performance Advantages of Discrete Sampling

(in addition to much faster run times)

| Significantly reduced exposure of ICP-MS to high TDS samples | Reduced signal drift Reduced cleaning and maintenance Ability to run much higher matrix samples routinely |
|--|---|
| Constant nebulization speed | Longer peripump tube life Improved precision |
| Elimination of peristaltic pump tubing from sample path | Reduced contaminationBetter rinseout |
| Absolutely constant internal standard addition | Improved internal standard correction |

Page 36







Ultimate Speed Plus Ultimate Matrix Tolerance ISIS-DS plus HMI

Seamless Integration of High Speed Discrete Sampling with Online Aerosol Dilution

Fully compliant EPA 6020 analysis for ultra high matrix samples in under 2 minutes per sample

• No sample dilution

- No matrix matching of standards or blanks
- ICP-MS sensitivity and data quality
- ICP-OES speed and matrix tolerance

Combining ORS³ + HMI + ISIS-DS for Ultimate Performance and Productivity

Eliminating the need for H_2 mode results in faster acquisition which when coupled with ISIS-DS results in the fastest collision cell ICP-MS ever. 31 elements including internal standards, 3 replicates, EPA compliant analysis in <u>75.6 seconds</u> run to run.

| Plasma | Robust mode – 1550 Watts |
|--|-----------------------------|
| Nebulizer | Glass concentric (standard) |
| Number of elements (including internal standards) | 31 |
| ORS Mode | He - 4 mL/min (single mode) |
| Integration time per point | 0.1 seconds (all elements) |
| Points per peak | 1 |
| Replicates | 3 |
| Total acquisition time (3 reps) | 26 seconds |
| Loop volume | 300µL |
| Loop rinse and fill time | 8-10 seconds |
| Acquisition delay (after valve rotation to inject) | 15 seconds |
| Available acquisition time | 30 seconds |



Multi-Vendor Round Robin Analysis

4 Sample types (75 samples each + QC = 114 runs each)

- 75 water samples
- 75 soil digests (undiluted)
- 75 TCLP extracts (undiluted)
- 75 seawater samples (undiluted)
- 47 elements including Internal Standards
- 2 cell modes He for all elements except Se and Si (H₂)
- Total run time 2.97 minutes, sample to sample (3 replicates)
- A single HNO_3/HCI calibration was used for all 4 sample types

No matrix matching, no optimized tuning or calibration

| Elements | Cal 1 | Cal 2 | Cal 3 | Cal 4 | Cal 5 | Cal 6 | Cal 7 | CCV |
|-----------------------------|-------|-------|-------|-------|-------|--------|--------|--------|
| Trace elements (ppb) | Blank | 0.2 | 1 | 2 | 20 | 100 | 200 | 100 |
| Na, K, Ca, Mg, Fe, Si (ppb) | Blank | 20 | 100 | 200 | 2000 | 10,000 | 20,000 | 10,000 |
| B, P (ppb) | Blank | 1 | 5 | 10 | 100 | 500 | 1000 | 500 |



Significantly Extended Dynamic Range with HMI

Accurately measure elements at up to 5000x the upper calibration concentration

| Element | Highest Calibration (mg/L) | Linear Range Standard Conc (mg/L) | Measured value (mg/L) | Recovery % |
|------------|-------------------------------|---|-----------------------|------------|
| Aluminum | 0.2 | 1000 | 1081.0 | 108.1% |
| Antimony | 0.2 | 10 | <u>9.2</u> | 91.7% |
| Arsenic | 0.2 | 10 | 10.8 | 108.3% |
| Barium | 0.2 | 10 | 10.5 | 105.3% |
| Beryllium | 0.2 | 10 | 10.7 | 107.3% |
| Boron | 1 | 10 | 9.5 | 95.4% |
| Cadmium | 0.2 | 10 | 10.5 | 104.7% |
| Calcium | 20 | 1000 | 1014.0 | 101.4% |
| Chromium | 0.2 | 10 | 10.7 | 106.9% |
| Cobalt | 0.2 | 10 | 11.0 | 109.5% |
| Copper | 0.2 | 100 | 109.3 | 109.3% |
| Iron | 20 | 1000 | 977.4 | 97.7% |
| Lead | 0.2 | 200 | 207.9 | 104.0% |
| Lithium | 0.2 | 10 | 10.8 | 108.4% |
| Magnesium | 20 | 1000 | 1014.0 | 101.4% |
| Manganese | 0.2 | 10 | 10.8 | 108.1% |
| Nickel | 0.2 | 10 | 10.9 | 108.8% |
| Phosphorus | 20 | 500 | 486.4 | 97.3% |
| Potassium | 20 | 1000 | 982.3 | 98.2% |
| Selenium | 0.2 | 10 | 10.2 | 101.5% |
| Silicon | 1 | 500 | 462.0 | 92.4% |
| Silver | 0.2 | 10 | 8.4 | 84.0% |
| Sodium | 20 | 1000 | 956.3 | 95.6% |
| Strontium | 0.2 | 10 | 10.5 | 105.1% |
| Thallium | 0.2 | 10 | 10.3 | 103.1% |
| Thorium | 0.2 | 10 | 10.2 | 101.7% |
| Tin | 0.2 | 20 | 20.9 | 104.7% |
| Titanium | 0.2 | 10 | 9.8 | 97.7% |
| Uranium | 0.2 | 10 | 10.3 | 103.4% |
| Vanadium | 0.2 | 10 | 10.6 | 105.7% |
| Zinc | 0.2 | 50 | 52.0 | 103.9% |
| Zirconium | 0.2 | 10 | 10.6 | 105.8% |



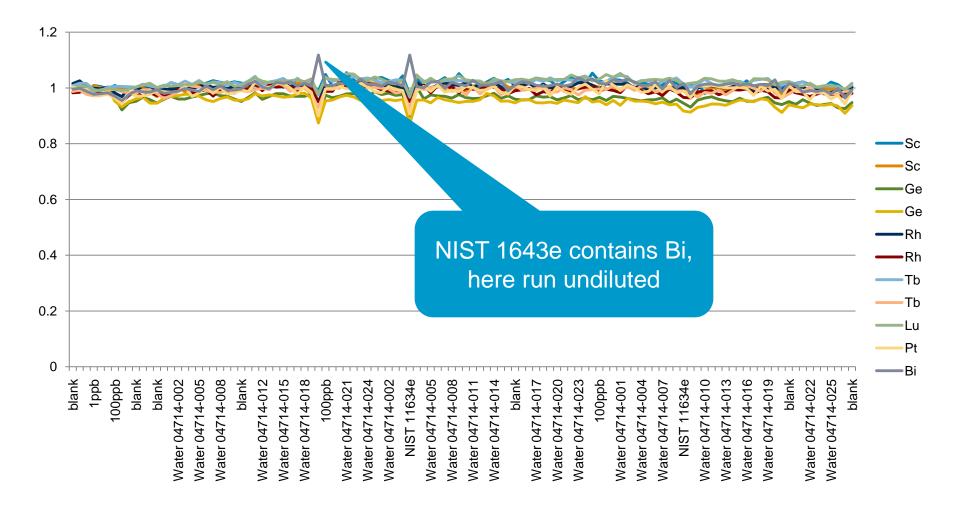
Accuracy and Precision NIST 1643e Trace Elements in Water

| Mass/Element | Mean measured value (μg/L) | RSD (%) | Certified value (µg/L) | Recovery (%) |
|--------------|-------------------------------|------------|---------------------------|-----------------|
| 9 Be | 13.8 | 2.5 | 14.0 | 101.0% |
| 23 Na | 22689.2 | 2.0 | 20740.0 | 109.4% |
| 24 Mg | 7300.3 | 2.1 | 8037.0 | 90.8% |
| 27 AI | 142.3 | 3.3 | 141.8 | 100.4% |
| 39 K | 1837.8 | 1.1 | 2034.0 | 90.4% |
| 43 Ca | 32170.1 | 0.7 | 32300.0 | 99.6% |
| 51 V | 37.8 | 1.1 | 37.9 | 99.8% |
| 53 Cr | 19.2 | 1.7 | 20.4 | 93.9% |
| 55 Mn | 38.0 | 0.9 | 39.0 | 97.6% |
| 56 Fe | 98.1 | 3.9 | 98.1 | 100.0% |
| 59 Co | 28.8 | 0.7 | 27.1 | 106.4% |
| 60 Ni | 59.2 | 0.8 | 62.4 | 94.9% |
| 63 Cu | 23.2 | 0.8 | 22.8 | 101.9% |
| 66 Zn | 70.0 | 0.5 | 78.5 | 89.2% |
| 75 As | 54.3 | 0.9 | 60.5 | 89.8% |
| 78 Se | 10.0 | 3.4 | 12.0 | 83.2% |
| 95 Mo | 121.7 | 1.1 | 121.4 | 100.3% |
| 107 Ag | 1.1 | 1.4 | 1.1 | 101.1% |
| 111 Cd | 6.2 | 0.8 | 6.6 | 94.3% |
| 121 Sb | 59.5 | 0.9 | 58.3 | 102.0% |
| 205 TI | 7.4 | 0.8 | 7.4 | 100.0% |
| 208 Pb | 19.6 | 0.9 | 19.6 | 99.7% |

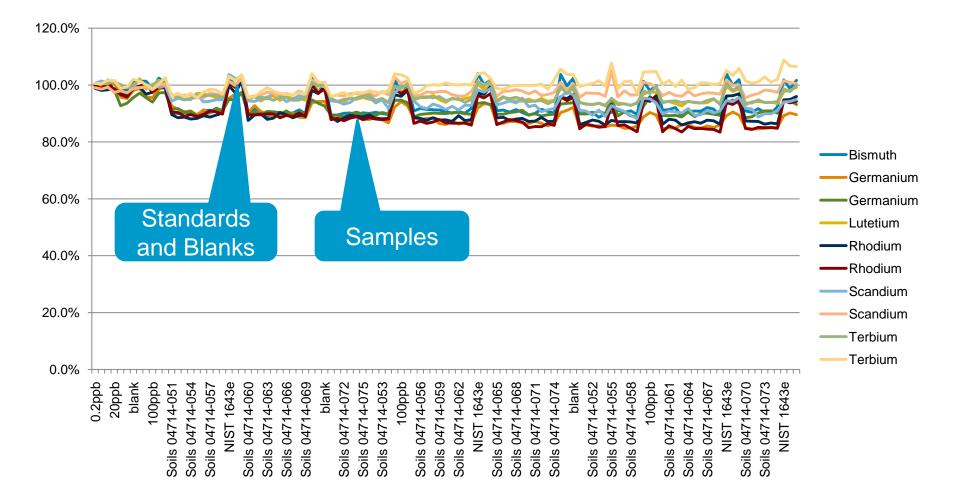
%RSD for 26 replicate analyses spread over a sequence of 216 samples



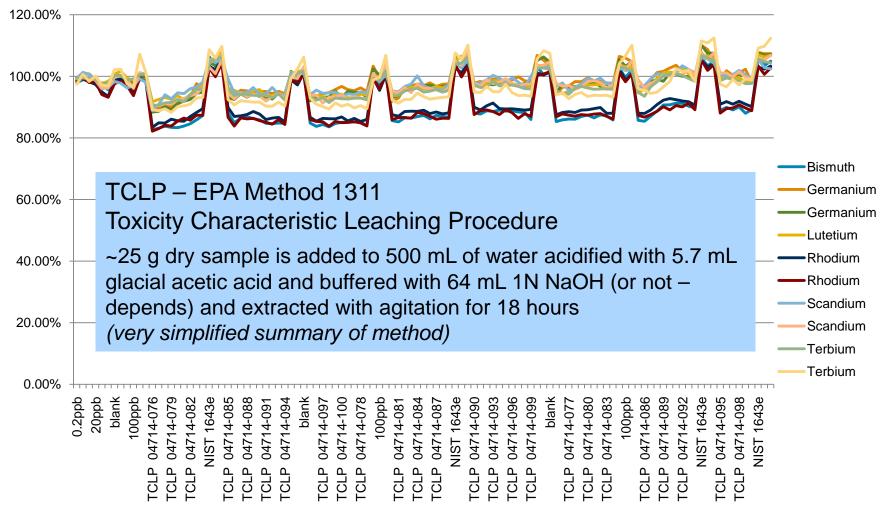
Internal Standard Recoveries High TDS Water Samples



Internal Standard Recoveries Undiluted Soil Digests



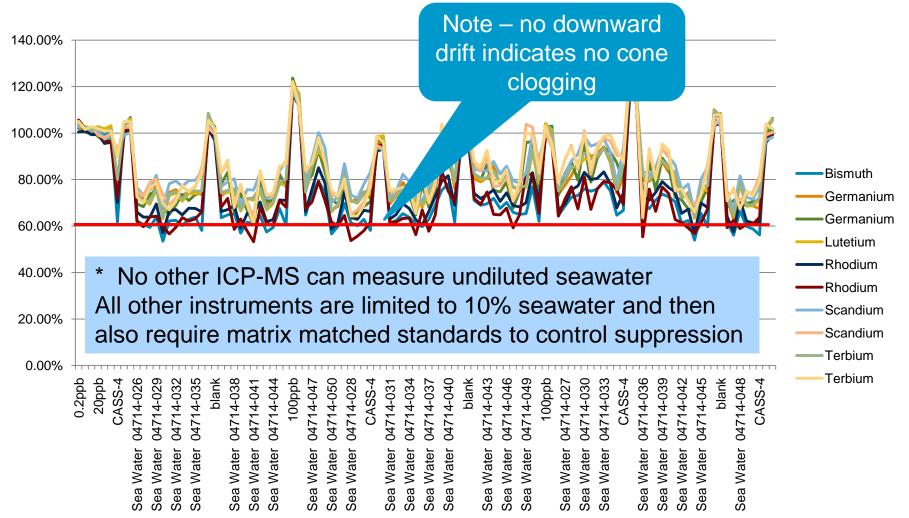
Internal Standard Recoveries Undiluted, Undigested TCLP Extracts





Internal Standard Recoveries

Undiluted* Seawater Samples





Sample Cone After 75 <u>Undiluted</u> Seawater Samples



This is the reason there was no downward drift. No blockage of sampling orifice.



CCV Recoveries

Water Samples and Soil Digests

| | Water Sa | amples | Soil D | Digests* | | Water S | amples | Soil D | igests* |
|-----------|---------------|--------|---------------|----------|------------|---------------|--------|---------------|---------|
| Element | Mean (n=9) | %RSD | Mean (n=9) | %RSD | Element | Mean (n=9) | %RSD | Mean (n=9) | %RSD |
| Aluminum | 101.16% | 3.15% | 99.74% | 2.59% | Molybdenum | 100.01% | 2.49% | 100.22% | 2.29% |
| Antimony | 101.71% | 2.57% | 100.54% | 1.60% | Nickel | 100.34% | 1.94% | 102.42% | 2.98% |
| Arsenic | 99.79% | 2.15% | 102.21% | 1.79% | Phosphorus | 100.55% | 2.49% | 97.34% | 2.53% |
| Barium | 100.71% | 2.68% | 100.79% | 2.29% | Potassium | 102.01% | 1.44% | 102.57% | 1.63% |
| Beryllium | 102.21% | 2.73% | 106.35% | 5.04% | Selenium | 101.24% | 1.52% | 103.06% | 1.99% |
| Boron | 99.24% | 2.00% | 101.06% | 3.14% | Silicon | 101.59% | 1.16% | 94.07% | 4.21% |
| Cadmium | 101.12% | 2.15% | 100.79% | 2.19% | Silver | 100.94% | | 101.91% | 2.68% |
| Calcium | 101.68% | 3.26% | 100.45% | 2.11% | Sodium | 101.44% | 2.21% | 103.59% | 2.96% |
| Chromium | 101.26% | 1.93% | 103.25% | 2.76% | Strontium | 100.82% | 3.16% | 98.37% | 2.18% |
| Cobalt | 99.85% | 1.70% | 103.23% | 2.82% | Thallium | 101.31% | 1.82% | 101.83% | 2.78% |
| Copper | 99.28% | 2.62% | 104.10% | 2.41% | Thorium | 100.89% | 2.37% | 100.15% | 3.40% |
| Iron | 101.58% | 2.10% | 102.04% | 2.62% | Tin | 100.54% | 2.73% | 101.13% | 2.28% |
| Lead | 101.83% | 2.23% | 102.34% | 3.15% | Titanium | 100.31% | 2.13% | 100.34% | 1.87% |
| Lithium | 102.38% | 2.55% | 104.37% | 4.33% | Uranium | 102.38% | 2.75% | 102.23% | 3.36% |
| Magnesium | 102.92% | 2.67% | 103.90% | 2.89% | Vanadium | 99.90% | 2.35% | 102.09% | 2.31% |
| Manganese | 100.45% | 2.48% | 100.62% | 1.48% | Zinc | 99.99% | 2.26% | 102.20% | 1.71% |
| | | | | | Zirconium | 100.35% | 2.19% | 99.79% | 2.11% |

* Undiluted



CCV Recoveries TCLP Extracts and Seawater Samples

| | TCLP Extracts* | | Seawater* | | | TCLP Ex | ktracts* | Seaw | ater* |
|-----------|----------------|-------|------------|-------|------------|---------------|----------|---------------|-------|
| Element | Mean (n=9) | %RSD | Mean (n=9) | %RSD | Element | Mean (n=9) | %RSD | Mean (n=9) | %RSD |
| Aluminum | 101.90% | 2.02% | 94.70% | 1.97% | Molybdenum | 98.44% | 1.39% | 95.29% | 1.48% |
| Antimony | 98.84% | 1.63% | 98.67% | 1.76% | Nickel | 100.31% | 1.26% | 99.59% | 2.24% |
| Arsenic | 99.43% | 2.28% | 97.05% | 1.55% | Phosphorus | 99.37% | 1.78% | 99.02% | 1.44% |
| Barium | 99.46% | 1.77% | 97.81% | 1.94% | Potassium | 101.52% | 1.49% | 100.63% | 3.08% |
| Beryllium | 100.13% | 0.92% | 96.22% | 3.12% | Selenium | 100.37% | 1.23% | 100.09% | 1.99% |
| Boron | 103.93% | 1.66% | 119.84% | 4.35% | Silicon | 103.20% | 1.25% | 101.82% | 2.30% |
| Cadmium | 98.75% | 1.42% | 99.29% | 1.79% | Silver | 98.64% | 1.59% | 96.63% | 1.73% |
| Calcium | 99.95% | 1.42% | 100.08% | 1.56% | Sodium | N/A | N/A | N/A | N/A |
| Chromium | 99.32% | 1.49% | 100.15% | 1.51% | Strontium | 98.24% | 1.70% | 96.28% | 1.20% |
| Cobalt | 99.75% | 1.50% | 100.71% | 1.71% | Thallium | 99.25% | 0.91% | 98.31% | 1.51% |
| Copper | 98.85% | 1.96% | 95.78% | 1.66% | Thorium | 99.66% | 1.26% | 92.19% | 1.80% |
| Iron | 100.01% | 0.96% | 99.52% | 1.80% | Tin | 99.68% | 1.77% | 98.78% | 1.77% |
| Lead | 99.54% | 1.44% | 98.85% | 1.66% | Titanium | 99.13% | 1.44% | 99.74% | 1.68% |
| Lithium | 99.76% | 1.51% | 95.22% | 2.39% | Uranium | 98.80% | 1.06% | 96.73% | 1.73% |
| Magnesium | 102.51% | 1.52% | 100.10% | 1.76% | Vanadium | 99.10% | 1.82% | 100.43% | 1.37% |
| Manganese | 98.80% | 1.33% | 100.40% | 1.62% | Zinc | 99.52% | 2.61% | 95.54% | 1.57% |
| | | | | | Zirconium | 97.98% | 1.64% | 94.25% | 1.26% |

* Undiluted



Flue Gas Desulfurization (FGD) Wastewaters New EPA SOP available

This application is getting a LOT of attention as the electric power industry is being forced to comply with clean air act policies to reduce sulfur emissions from coal fired electric generation plants*.

In removing sulfur and other contaminants from the stack emissions, these plants generate wastewater that is highly contaminated not only with sulfur, but high concentrations of mineral elements and trace levels of many other metals.

EPA has developed a Standard Operating Procedure using an Agilent 7700x ICP-MS with He Collision Cell for the determination of toxic trace elements in FGD wastewaters.

*EPA 821-R-09-008 - Steam Electric Power Generating Point Source Category: Final Detailed Study Report, October of 2009. <u>http://www.epa.gov/waterscience/guide/steam/finalreport.pdf</u>



FGD Method Elements, Isotopes and Cell Mode

Only No gas, He (or H_2 alternatively) modes are permitted No other reactive gases or gas mixtures are allowed – highly reactive cell gases (NH_3 , O_2 ...) give unreliable results

| Mass | Element of Interest | Analysis mode |
|-----------------|---------------------|----------------------|
| 27 | Aluminum | No gas or He |
| 75 | Arsenic | Не |
| 111 | Cadmium | Не |
| 52 | Chromium | Не |
| 63 | Copper | Не |
| 208 (+207, 206) | Lead | No gas or He |
| 24 | Magnesium | No gas or He |
| 55 | Manganese | Не |
| 60 | Nickel | He |
| 39 | Potassium | No gas or He |
| 78 | Selenium | He (H ₂) |
| 107 | Silver | Не |
| 23 | Sodium | No gas or He |
| 205 | Thallium | No gas or He |
| 51 | Vanadium | Не |
| 66 | Zinc | Не |

It is possible to use a single cell mode – He mode for ALL analytes in this method.

No analyte-specific or matrix-specific optimization is required.

ALL analytes are measured at their preferred isotopes, regardless of the matrix

Synthetic FGD Interference Check Solution is a New Requirement

- Mixed Interference Check Solution (Synthetic FGD Wastewater)

- <u>Chloride 5,000 mg/L</u>
- Calcium 2,000 mg/L
- Magnesium 1,000 mg/L
- Sulfate 2,000 mg/L
- Sodium 1,000 mg/L
- Butanol 2,000 ppm

The combination of the highly robust plasma of the Agilent 7700x with HMI and ISIS discrete sampling allows routine analysis of this interference check solution and samples containing similar levels of dissolved solids UNDILUTED!

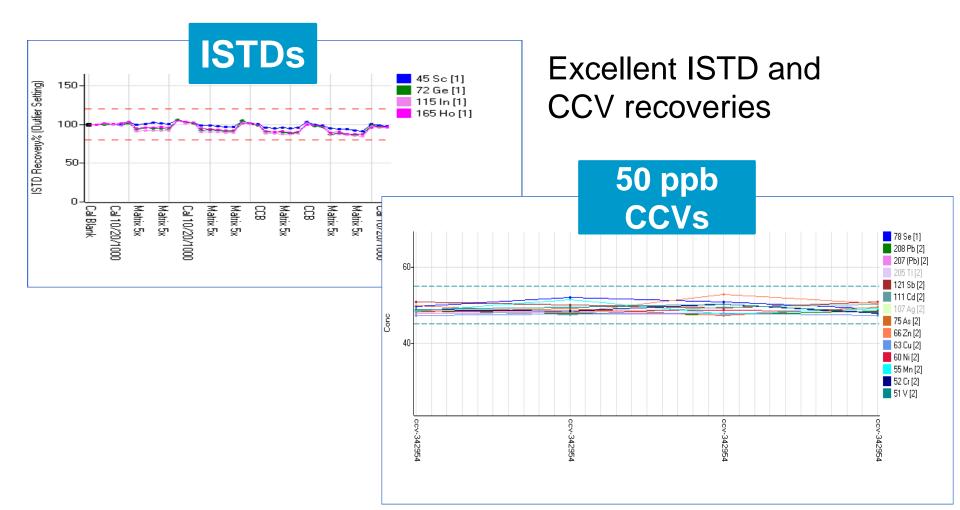
FGD-ICS-A Analyzed once per day

 ISTDs must meet 60-125% requirements and analytes must be less than reporting limits

FGD-ICS-AB is "A" solution spiked with analyte elements at 40 ppb (exceptions are Zn - 0.4 ppm and Al - 4.0 ppm)

Must recover within 70–130 %

Internal Standard Recovery and CCV Stability Repeated Analysis of FGD Interference Check Samples



No ICP-MS Has Ever Been Able To Run Undiluted Samples Like This Before

"I think the interesting thing for users is that, yes, you can analyze this kind of matrix by ICP-MS!"

Richard Burrows, PhD

Director of Technology

TestAmerica, Inc.



Conclusions

ISIS-DS can significantly improve sample throughput with no compromise in analytical performance

• More samples per shift - up to 380 analyses in 8 hours

Reduced interface exposure to sample matrix reduces signal drift and improves short and long term precision.

- Fewer recalibrations, fewer sample re-runs
- Less frequent need for cone cleaning and interface maintenance

When coupled with Agilent's HMI (High Matrix Introduction), ISIS-DS can provide very rapid analysis of samples containing percent level TDS, without special optimizations

- Analyze samples prepared for ICP-OES with ICP-MS
- Better DLs and fewer potential interferences compared to ICP-OES, however, more expensive than ICP-OES



New Atomic Spectroscopy Solutions for Environmental Laboratories

- Determination of Hg in Environmental Samples using Cold Vapor AA
- Analysis of Environmental Samples by Simultaneous Axial ICP-OES following USEPA Guidelines
- The Agilent 7700x ICP-MS and Environmental Monitoring
- Preview Flue Gas Desulfurization (FGD) Wastewaters by ICP-MS

Summary

AA, ICP-OES and ICP-MS are each utilized for routine inorganic analysis. Most important factors in choosing the correct technique are detection limits, required analyte coverage, sample matrix / throughput and budget.





AA, ICP-OES, ICP-MS - all together now at Agilent







THANK YOU

QUESTIONS?

