

Lease Agilent instruments and enjoy the latest technology now.



As technology evolves and the Agilent instruments that have provided you with years of reliable service reach the end of their lifecycles, you can still guarantee productivity and uninterrupted laboratory operation by easily migrating to the latest Agilent technology.

Agilent offers timely, cost-effective transition solutions and financing options to ensure that your laboratory continues to run at optimal efficiency and productivity. We give you advance warning when your Agilent instrument is nearing the end of its useful life, and will provide options that best fit your business model. Of course, all of our newest instruments meet system design and manufacturing quality standards that are unsurpassed in the industry. And each comes with the Agilent Value Promise.

Agilent Value Promise:

We guarantee you at least 10 years of instrument use, from the date of purchase, or we will credit you with the residual value of that system when you upgrade to a replacement model. This applies to Agilent gas and liquid chromatography systems, including GC, GC/MSD, LC, LC/MS and ICP-MS. We stand behind our systems to maximize your return on investment.

Option #1: Lease To Own.

This allows you to purchase Agilent products, software and services over time. You pay a small amount monthly or quarterly, and take title when you make the last payment. You can even afford to add the standard operating consumables and columns accessories to increase efficiency and laboratory productivity for higher revenues.

Why Lease to Own?

- Enjoy advanced technology now while paying for it over time.
- No initial capital outlay.
- Easy payments.
- Depreciation tax benefits from date of delivery.
- Protects your cash reserves.
- Easy way to balance revenue and cash flow.

Lease to Own Features

- 3- and 5- year lease terms; other terms are available.
- Low monthly or quarterly payments.
- Ability to bundle hardware, maintenance and services into one total, economical package.
- Opportunity to capitalize your equipment (consult your tax or accounting advisor for details).



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Option #2: Technology Refresh:

This option allows you to lease Agilent products for 36 months (or other durations), paying less per month than with a traditional lease. At the end of the contract, you can return the equipment, continue to lease month-to-month, upgrade to new equipment with a new lease, or buy your leased equipment at fair market value. You'll be able to stay current with leading-edge technology without the long-term costs of equipment ownership.

Why Technology Refresh?

- Keep current with advanced technology.
- Lower monthly payments.
- Worry-free support with consumables and maintenance services included in the monthly payment for the life of the lease.
- Protects against obsolescence
- Off-balance sheet financing (consult your tax advisor or accountant for details).
- Flexible end-of-lease options.

Technology Refresh Features:

- 3-year at-site warranty.
- Annual Preventive maintenance.
- All-encompassing support and services.

Save 15% on Agilent supplies and services.

When you invest in Agilent products and services, you get more than high quality and reliability. You get our decades-long history of products and experience. Agilent has GC, LC, and MS instrument design experience and the consistent consumables and services quality and expertise to help you get the results you need.

And right now, when you buy a new Agilent GC, LC, CE, ICP-MS, or UV-Vis, you'll get a 15% welcome discount on Agilent supplies and services.*

Contact an Agilent Representative Today.

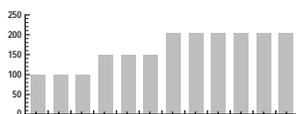
We're continually updating our trade-up options, so please contact your local Agilent representative to learn more about all of the valuable solutions available to you. Or visit us online at www.agilent.com/chem/lifecycle

Flexible Financing Options

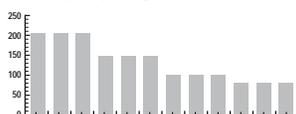
Our goal is to help you transition to the latest Agilent technology while maximizing your assets and getting the most out of your laboratory instrument budget. Agilent offers a variety of financing options, which let you upgrade to the industry's most reliable, highly sensitive analytical solutions now - with no capital outlay. We offer both traditional payment plans with monthly, quarterly or annual payments or a customized solution. You have the option to step your payments up or down during the life of the lease or we can customize the payments to meet your specific cash flow needs.

www.agilent.com/chem/lifecycle
U.S. 1-800-227-9770

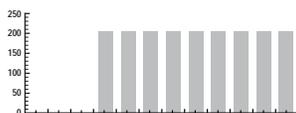
*This 15% discount applies to only one order placed through Agilent Technologies or participating Agilent distributors. Excludes Multiple Affinity Removal LC Columns and Spin Cartridges; Lys Tag reagents; Bioanalyzer and Array Scanner consumables, accessories, and instrument replacement parts; and proteomics and gene expression kits. Scheduled deliveries are not included. This offer cannot be used with other discounts and promotions. Some restrictions may apply. This information is subject to change without notice.



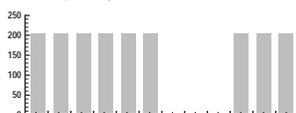
Step-Up Payments



Step-Down Payments



Skip Payments



Rent Holiday



Seasonal Payments

