Agilent CrossLab

FROM INSIGHT TO OUTCOME

The Measure of Confidence
TODAY’S LABORATORY IS A PLACE OF TREMENDOUS CHANGE

Here, scientists and researchers are expanding the limits of our knowledge to improve the quality of life for people the world over.

But today’s lab is also a place of tremendous challenge. Instrumentation and processes are becoming ever more complex. Cost pressures continue to grow. And the effort required to manage the lab threatens to overshadow the actual work.

Enter Agilent CrossLab—a groundbreaking new approach designed to transform laboratory operations.

Built upon Agilent’s decades of leadership and innovation, Agilent CrossLab is a comprehensive, coordinated method of providing services, supplies and software that dramatically improves laboratory efficiency and productivity.

But even more, Agilent CrossLab is your pipeline to a global team of scientific and technical experts who deliver vital, actionable insights at every level of the lab environment. Insights that maximize performance, reduce costs, and ultimately drive improved economic, operational and scientific outcomes.

Across the lab, around the world, every step of the way.

PROVEN PERFORMANCE, WORLDWIDE

As the global pioneer in laboratory measurement equipment, Agilent has synthesized its vast experience and expertise to develop the comprehensive Agilent CrossLab portfolio.

• Over 70 years of invention and innovation
• Serving 260,000 laboratories around the world
• More than 200 Agilent sites worldwide
• Proven methodologies and quantifiable customer outcomes
• Roots in engineering, scientific and technological excellence, as well as manufacturing and logistics
• A dedicated R&D team focused entirely on driving innovation
Agilent CrossLab delivers timely, tailored solutions that improve your science and enhance your laboratory operations—from a single instrument all the way through your entire workflow. Thanks to our 360° perspective, we’re able to synchronize our efforts so that every insight works in concert with all others, creating immediate, lasting benefit.

CUSTOMER CENTRIC, MARKET SPECIFIC

While laboratory operations share many fundamental similarities, their objectives can vary widely by industry and company. That is why Agilent CrossLab creates programs and solutions matched to your specific markets, applications and scientific challenges. By combining our unmatched technical and scientific expertise with strategic business insight, we can craft and often customize applications, solutions, chemistries, supplies and workflows to meet your specialized requirements.
Scientific Solutions and Supplies
A broad range of analytical solutions based on innovative chemistries in LC columns, GC columns and sample preparation. A complete portfolio of supplies and parts engineered for increased efficiency for a wide variety of analytical instruments from Agilent and other manufacturers. Applications and workflow consulting from an organization with more than 70 years of experience providing industry-specific solutions that improve laboratory performance and economics. All backed by unmatched logistics and delivery expertise from our worldwide partner network.

Multivendor Service and Support
Expert maintenance and repair of instruments from a wide variety of manufacturers. Whatever your laboratory configuration, Agilent CrossLab can combine onsite service and remote diagnostics to deliver the exact level of support that best meets your goals and budget. Choose from a range of service options that maximize throughput, ensure compliance and minimize costly downtime.

Enterprise Asset Management
A comprehensive approach to asset lifecycle management that helps define the precise instruments for your needs, then enhances their utility and lifecycle value to achieve your desired business outcomes.

Laboratory Business Intelligence
A laboratory-wide accounting of equipment uptime, utilization and service history that maximizes return on your investments. Includes extensive data collection, measurement and reporting on the overall effectiveness of all lab assets.

Laboratory Informatics
A powerful suite of software solutions encompassing instrument and process control, search, content management, data systems, and in-depth reporting and analysis to accelerate decision-making and increase productivity, security and compliance.
With Agilent CrossLab, everything is connected. Our integrated account management, superior delivery coverage and scientific and technical expertise each play a role in creating a full-scale, flexible program that can meet and adapt to your ever-changing needs.

Agilent CrossLab is also your connection to the worldwide talent and resources of the Agilent community. With every interaction you will have broad access to a team of experts who will partner with you to achieve operational excellence and realize new opportunities.

Count on Agilent CrossLab for insights that are always:

**Vital**
We go deep to uncover the most effective and efficient ways to use your lab equipment and supplies, improve your process and maximize your workflow.

**Actionable**
We provide answers that are concrete, specific and relevant to your particular situation.

**Innovative**
We apply our unmatched knowledge and expertise to new product development, to continually bring to market innovative applications and solutions to help you better your science and build your business.

**Comprehensive**
We leverage our decades of lab leadership to help you optimize every level of your operation, from testing methodology to strategy.

**Available**
Our mobility and connectivity solutions provide you with anywhere, anytime access to a vast body of knowledge and resources.

**Measureable**
We transform ideas into action to help you realize improved scientific, operational and economic outcomes.

**OUR KNOWLEDGE IS YOUR ADVANTAGE**

Our global experience and reach provides us with a perspective that spans a world of industries. At work in more than 260,000 laboratories on five continents, we have built a breadth and depth of knowledge we can apply to help you meet virtually any challenge and achieve any goal. Our partnership is your passport to laboratory best practices, industry and market trends, technological developments, and thought leadership that can give you a significant competitive edge.
No one can say with certainty what the future will bring. But one thing is clear: the discoveries that will shape it are being made right now. In laboratories large and small, scientists and researchers are finding the answers—and unlocking the secrets—that promise to change the world.

At Agilent CrossLab, we are proud to play our role in helping you continue this important work. Our entire organization stands at the ready with resources, knowledge and expertise to advance your science and grow your business. Whether your goal is to simply maximize the performance of a single instrument, or fundamentally reshape your lab itself, we are passionately committed to your success.

And we bring our commitment to life every day through a comprehensive, collaborative approach that consistently delivers improved performance and proven results.

With Agilent CrossLab on your side, complexity becomes simplicity. Doubt becomes certainty. And what others deem risky is for you merely routine. Today, tomorrow, and every tomorrow to come.

Agilent CrossLab chemistries and supplies come with a difference you can’t get anywhere else: Our people. Look to them for advice and applications that can have a significant impact on your business—from selecting the right product to integrating new methods and workflows that can dramatically improve your scientific quality and operational efficiency.